

Investor Presentation

June 2023

Important Information

Disclaimer

The material in this presentation is general background information about Emirates NBD's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.

The information contained herein has been prepared by Emirates NBD. Some of the information relied on by Emirates NBD is obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.

Forward-Looking Statements

It is possible that this presentation could or may contain forward-looking statements that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as anticipate, target, expect, estimate, intend, plan, goal, believe, will, may, should, would, could or other words of similar meaning. Undue reliance should not be placed on any such statements because, by their very nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors

that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forwardlooking statements.

There are several factors which could cause actual results to differ materially from those expressed or implied in forward-looking statements. Among the factors that could cause actual results to differ materially from those described in the forward-looking statements are changes in the global, political, economic, business, competitive, market and regulatory forces, future exchange and interest rates, changes in tax rates and future business combinations or dispositions.

Emirates NBD undertakes no obligation to revise or update any forwardlooking statement contained within this presentation, regardless of whether those statements are affected as a result of new information, future events or otherwise.

Rounding

Rounding differences may appear throughout the presentation.

Emirates NBD Profile



Emirates NBD is a leading bank in the MENAT Region



Emirates NBD at a glance

Key Highlights

- 1. Largest financial institution in Dubai, one of the largest and most profitable in GCC
- 2. Leading retail banking franchise with a branch network of 874 branches throughout the MENAT region with operations in 13 countries
- 3. Leader in digital banking: largest digital lifestyle bank in the region
- 4. 55.8% indirectly owned by the Government of Dubai through ICD

Stable Credit Ratings

	Short-term	Long-term	Outlook
Moody's	P-1	A2	Stable
Fitch	F1	A+	Stable
CI	A1	A+	Stable

Emirates NBD's International Presence

670	Turkey	
11	Austria	
3	Germany	
1	Moscow	
1	Bahrain	
1	London	
68	Egypt	a Sector
8	KSA	
108	UAE	
3	India	
1	Singapore	
1	Jakarta	
1	Beijing	
	Emirates NBD	Emi



mirates NBD Rep. Offices

DenizBank

Leader in Digital Banking and Innovation

Overview



digital bank by Emirates NBD with over 500,000 customers.

Product suite expanded with innovative products including:

- **Liv. credit cards** which offers customers the flexibility to choose and easily switch between reward programmes along with added lifestyle benefits
- Liv. Young, the region's first banking app and debit card for kids aged 8-18, helping build good money habits with features such as saving with goal accounts, tracking spend and earning by completing tasks/ chores.
- **Liv. Bonus multiplier** account providing customers with ability to boost saving rates with every additional product enrolled



In line with ENBD's commitment to KSA and Vision 2030, we have continuously enhanced digital services in the Kingdom.

ENBD mobile app now offers a wider choice of features and services, so have merged the Liv. KSA portfolio into it, offering all KSA customers a holistic and uniform banking experience.



Key Digital Developments

- and transfers

Transactions via digital channels

2021 01 2023

• 90% of all face-to-face card payment transactions now 'contactless' through Mobile wallet

• Continued to develop its digital platforms with enhancements to the mobile digital account opening process in UAE and roll out of a self-service tablet banking proposition for account opening & credit cards in KSA

• The mobile app was enhanced with new features for payments

• Enhanced tablet banking solution for new credit card sourcing launched

• Launched DEWA & TECOM IPO portal on Emirates NBD website with real time direct integration with Dubai Financial Market (DFM)





ESG Performance – Key developments







1. First female director elected to the Board in February 2022.

2. First UAE banking Group to commit to female leadership target, aiming for 25% women in senior management by 2027

3. Denizbank ranked top among Turkish private banks with 38% market share in **agricultural lending** in 2022

> Sales force equipped with **tablets** streamlining approval process, resulting in **3.3 million** of sheets of paper saved **Bio-Card** issuance increased to **75%** in 2022

Transitioning towards electric and hybrid fleet vehicles **3% reduction** in Greenhouse Gas intensity per employee **DenizBank HO** is the first project in Europe certified at LEED v4 Gold level

All new branches designed to include all **Disability Friendly** facilities Staff re-skilled and upskilled with **500,000 hours** of training **85 nationalities** make up diverse workforce of FTEs 41% of our employees are Women ENBD aligned with the **United Nations Sustainable** Development Goal of achieving gender equality Contributed **AED 123m** to **local community** in 2022

EmCap raised **sustainable capital from 20 syndicated loan and debt capital market transactions in 2022** for clients in UAE, Saudi Arabia, India, China, Singapore and Turkey

> **Green auto loans doubled** in 2022

ENBD Asset Management is a signatory to the UN PRI -Principles for Responsible Investment Raised **first Sustainabilitylinked loan** from a bank from the Gulf region:

- KPI 1: Women in Senior Management
- KPI 2: Reduction in Water Consumption

DenizBank provided project financing support of USD 1.1 billion for **renewable energy projects** and **sustainability** to date.

Wealth Management and Sustainable Investment Framework created and Climate Risk Policy under development

ESG Finance and Investment Activities

For more about ESG report, please visit:





Stable Shareholder Base and Diversified Business Model



Dividend grew 150% since 2013



Key Highlights

- A flagship bank for the Government of Dubai and the UAE
- Strong and supportive shareholder base from the Government of Dubai via **Investment Corporation of Dubai**
- International presence in Asia, Europe and MENAT across 13 countries. • DenizBank acquisition further enhanced geographic profile
- Well diversified and balanced asset composition between corporate, consumer • and Islamic banking
- Foreign ownership limit raised to 40% from 20% in July 2020 with foreign • ownership at 13.1% on 8 June 2023

Equity Analysts Coverage

Recommendation

Target Price Pric

Price as of 8 Jur

Q1-2023 EPS

All figures in AED

	Buy	Hold	Sell
	13	1	-
се			17.53
ne 20	23		14.00
			0.93

Emirates NBD is one of the largest and most profitable banks in the MENAT region...

Total Inco In USD r		Net Pro f In USD n		Total A In USD	
			Q1 2	2023	
Emirates NBD	2,849	Emirates NBD	1,641	X QNB	
X QNB	2,554	ŜNB	1,545	بنــك أبـوظبــي الأول FABB First Abu Dhabi Bank	
SNB	2,325	مصرف الراجحاي Al Rajhi Bank	1,105	SNB	
بنــك أبـوظبــي الأول FABB First Abu Dhabi Bank	1,832	X QNB	1,076	Emirates NBD	
مصرف الراجحىي Al Rajhi Bank	1,806	بنــك أيـوظبــي الأول FABB First Abu Dhabi Bank	1,072	مصرف الراجحاي Al Rajhi Bank	
بنك أبوظبي التجاربي ADCB	1,065	بنك أبوظبي التجاربي ADCB	512	بنك أبوظبي التجاري ADCB	

set on	Total Depo In USD bi	
324	X QNB	227
323	بنے أبوظبے الأول FABB First Abu Dhabi Bank	213
260	ŜNB	163
213	مصرف الراجحىي Al Rajhi Bank	148
207	Emirates NBD	147
137	بنك أبوظبي التجاربي ADCB	85

... and Emirates NBD is a national champion, one of the two largest banks in the UAE

Total In In AED		Net Pro In AED		Total Gross In AED		Coverage	e Ratio & NF	PLs (%)	CET-1 Rati	o (%)
		Q1 202	23			As of 31 March	n 2023	NPL%	As of 31 March	2023
Emirates NBD	10,463	Emirates NBD	6,022	بنــا ^ے أبــوظبـــي الأول FABB First Abu Dhabi Bank	494	المشرق mashreq	231	1.9	Emirates NBD	15.8
بنـــك أبــوظبـــي الأول First Abu Dhabi Bank	6,730	بنــك أبـوظبــي الأول FABB First Abu Dhabi Bank	3,934	Emirates NBD	470	Emirates NBD	152	5.6	المشرق mashreq	15.1
بنك أبوظبي التجاربي ADCB	3,913	بنك أبوظبي التجاربي ADCB	1,878	بنك أبوظي التجاري ADCB	273	بنك أبوظبي الأول First Abu Dhabi Bank	101	3.8	بنك ىبىي الإسلامي Dubai Islamic Bank	13.3
بنك ىبى الإسلامي Dubai Islamic Bank	2,755	المشرق mashreq	1,634	بنك ىبىي الإسلامي Dubai Islamic Bank	194	بنك أبوظبي التجاربي ADCB	92	5.4	بنائ أبوظبي الأول First Abu Dhabi Bank	13.2
المشرق mashreq	2,520	بنك دبىي الإسلامي Dubai Islamic Bank	1,506		113	بنك ىبىي الإسلامي Dubai Islamic Bank	80	6.5	بنك أبوظبي التجاربي ADCB	12.9
	2,037		1,102	المشرق mashreq	96		71	7.7		12.5

... with consistent profitability due to diversified and resilient business model



* 2019 includes gain on disposal of NI AED 4.4 bn

■ Total Income (AED Bn) ■ Net

■ Net Profit (AED Bn)

Economic Environment



UAE economy rebounding with 8.0% growth in 2022 and 3.4% expected in 2023

UAE GDP Growth



Key contributors of Dubai GDP – Sept 2022



Key Highlights

- •
- •
- •
- •

Dubai private school enrollments



UAE PMI rose to 56.6 in April 2023 with domestic economy driving growth UAE corporate tax will help to further diversify budget revenues Dubai's sale price for villas up 21% and apartments up 19% y/y in Q1-23 Strong demand for off-plan properties, with volume up 84% y/y Office rents up for 8th consecutive guarter, up 21% y/y in Q1-23

Dubai: Positioning for future growth

Dubai property prices growth



Dubai tourists In million tourists









Source: UAE Central Bank, Bloomberg, UAE Ministry of Health, Asteco

Real estate transactions



Dubai occupancy rates and RevPAR (Jan-Apr)

Financial & Operating Performance



Executive Summary Q1 23 Results

Key Highlights



Record quarterly profit of AED 6 bn on higher income & strong recoveries



Record AED 10.5 bn quarterly income on improved loan & deposit mix coupled with higher interest rates



Deposits grew 7% by AED 35 bn, including AED 19 bn CASA growth



Record retail financing with over AED 8 bn disbursed and over 144,000 credit cards issued



Recharged international and digital strategy to drive future growth



Solid balance sheet with improvement in capital, liquidity and credit quality and strong profit remain core strengths of the Group

NPL Cover

Key Metrics and Guidance



Emirates NBD's profit rises 119% YoY to AED 6 bn on strong diversified income growth and healthy recoveries

Income Statement (All figures are in AED bn)	Q1-23	Q1-22	%Δ ΥοΥ	Q4-22	%Δ Qo
Net interest income	7.2	4.3	69%	7.7	(7)%
Non-funded income	3.3	2.1	54%	2.1	55%
Total income	10.5	6.4	64%	9.8	7%
Operating expenses	(2.6)	(2.0)	34%	(2.9)	(8)%
Operating profit before impairment	7.8	4.4	77%	7.0	12%
Impairment allowances	(0.5)	(1.4)	(66)%	(1.9)	(76)%
Profit before tax & others	7.3	3.0	145%	5.0	46%
Hyperinflation adjustment	(0.8)	-	-	(0.7)	21%
Tax	(0.5)	(0.3)	91%	(0.4)	15%
Profit	6.0	2.7	119%	3.9	54%
Cost: income ratio NIM	25.3% 4.05%	30.8% 2.60%	(5.5)% 145 bps	29.1% 4.40%	(3.8)% (35) bp

Balance Sheet	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	%Δ Qo
Total Assets	782	694	13%	742	5%
Total Gross Loans	470	463	1%	456	3%
Deposits	538	469	15%	503	7%
CET-1 (%)	15.8%	15.0%	0.8%	15.4%	0.4%
LCR (%)	187%	157%	30%	182%	5%
NPL ratio (%)	5.6%	6.4%	(0.8)%	6.0%	(0.4)%

οQ

6 6

- 6
- 6
- %
- 6
- ′0 /
- 6
- % ps
- οQ
- %
- %

Key Highlights

- Group profit up 119% on strong diversified income growth and healthy recoveries
 - ENBD income higher from improving loan mix & increased margins and higher transaction volumes
 - DeinzBank income higher from increased lending and higher transaction volumes
- Higher NIMs reflect rising interest rates
- Lower provisions as 41 bp cost of risk for Q1-23 reflects strong recoveries and robust operating environment
- AED 0.9 bn profit contribution from **DenizBank** despite AED 0.8 bn hyperinflation adjustment
- Accelerating investment in international growth and digital
- **Record quarter for retail** disbursements and strong new corporate lending helping deliver loan growth
- **Further CASA growth** demonstrates market penetration and strong UAE liquidity, enabling the Group to benefit from rates rises

NIMs trending towards guidance range on collective impact of rate rises, deposit mix and Turkish regulations



NIM drivers Q1-23 vs Q1-22 (%)



Key Highlights

- rates
- •
- **Turkish regulations**

NIM drivers Q1-23 vs Q4-22 (%)



Q1-23 NIM up 145 bps y-o-y due to improved loan & deposit mix and higher interest

Q1-23 NIM down 35 bps q-o-q on DenizBank NIM contraction from regulatory impact partially offset by higher interest rates

Guidance maintained at 3.8-4.0% on collective impact of rate rises, deposit mix and

Non-funded Income

Non-funded income (All figures are in AED mn)	Q1-23	Q1-22	%Δ ΥοΥ	Q4-22	%Δ QoQ
Fee and Commission income	2,016	1,527	32%	1,870	8%
Fee and Commission expense	(897)	(607)	48%	(850)	5%
Net Fee and Commission Income	1,119	920	22%	1,020	10%
Other operating income	2,039	1,189	72%	1,041	96%
Gain / loss on trading securities	112	10	1003%	55	103%
Total Non-funded income	3,269	2,118	54%	2,116	55%

Fee and Commission Income (AED mn)



Key Highlights

- •
- •



Healthy trend in fee and commission income, 32% higher y-o-y from increased local and international retail card business at both ENBD and DenizBank, strong investment banking revenue and increased Trade Finance

Other operating income up 72% y-o-y due to higher retail FX volumes as customers increased remittance at favorable rates, additional corporate hedging activity, and higher gains from both property and investments

Improving loans and deposit mix



Deposits by Type (AED bn)



Key Highlights

- Gross lending up **3%** in Q1-23 •

 - Corporate lending up **1%**
- UAE liquidity

Gross Loans by Sector (%)

Agri 1%
Other 3%
Manuf. 5%
Trans & Services 10%
Trade 7%
Construction & Hotel
FI & Mgmt Cos 9% —
Real Estate 10%

* EI loans re-segmented under relevant sectors

- Retail lending up 6% with strong demand across all products - DenizBank's gross loans up 6% after FX

Deposit mix remained healthy in Q1-23 with an impressive **AED 19bn** increase in CASA balance demonstrating our market understanding and penetration and strong

- CASA represents 60% of total Group deposits - DenizBank's deposits up 27% y-o-y



Credit quality improving with market leading coverage

Stagewise ECL (AED bn)

Impaired loans and allowances



Coverage by Stage

39.4 39.8 1.2% 1.4% 4.8 5.7 26.8% 26.7% 7.8 7.7 Stage 1 Stage 2 26.8 26.4 98.3% 98.7% ■ Stage 3 FY-22 Q1-23 FY-22 Q1-23

Key Highlights

- NPL ratio improv recoveries
- Coverage ratio strengthened **7%** to **152%** in Q1-23
 - S1 coverage ir overlay
 - S3 coverage ir loan balances
- 2023 NPL guidance lowered to '~6%' and cost of risk guidance lowered to '50-70bp' on recoveries and pipeline

Total Gross Loans

FY-22 | AED 456 bn

Stage 1 87.7%	
Stage 2 6.4%	
Stage 3 6.0%	

NPL ratio improved by 0.4% to **5.6%** in Q1-23 on continued strong writebacks and

- S1 coverage increased due to Turkish earthquake and higher rate environment
- S3 coverage increased to 98.7% as writeback and recoveries reduced impaired



Costs firmly controlled with focus on future growth

Cost to Income Ratio (%)



Operating expenses trends (AED mn)



Key Highlights

- •
- •
- digital platforms
- •

Operating expenses composition (%)

Breakdown as of Q1-23

Q1-23 cost to income ratio at 25.3% within guidance reflecting stronger income enabling continued acceleration of investment for growth

Staff costs increased y-o-y on incentives to drive underlying earnings and investment in human capital for future growth in digital and international

Higher depreciation and amortization costs reflect increased investment in

Other costs decreased q-o-q on service, legal and professional fees and lower marketing costs due to seasonality



Funding & Liquidity remains very healthy



Composition of Liabilities and Debt Issued (%)



Key Highlights

- LCR of 187% and ADR of 80% demonstrate healthy liquidity •
- Liquid assets* of AED 74 billion cover 11% of total liabilities, 14% of deposits •
- AED 4 bn of term debt issued in 2023 •
- capabilities
- •



* Includes cash and deposits with Central Banks, excludes interbank balances and liquid investment securities

AED 5.9 bn maturities in 2023 comfortably within Group's issuance

Emirates NBD and EI successfully issued AED 1 bn public bond and sukuk in Q1-23, becoming the first issuers to access this market since UAE Ministry of Finance developed local yield curve



Capital ratios remain solid

Capital (AED bn)



Risk Weighted Assets (AED bn)



Key Highlights

- CET-1 ratio improved by 0.4% to 15.8% during Q1-23 as AED 5.6 bn of net • earnings more than offset 3% increase in RWAs
- Capital ratios well above 11% / 12.5% / 14.5% CBUAE min. requirement •
- CET-1 at 15.3% excluding ECL regulatory add-back •
- IAS 29 hyperinflation adjustment is capital neutral •



Divisional Performance

Operating Segment	Metrics	Q1-23	%Δ ΥοΥ
	Income (mn)	3,855	39%
	Expense (mn)	949	22%
Retail Banking and Wealth Management	Profit (mn)	2,036	11%
	Loans (bn)	101	15%
	Deposits (bn)	271	18%
	Income (mn)	2,091	41%
	Expense (mn)	168	7%
Corporate and Institutional Banking	Profit (mn)	2,145	>100%
	Loans (bn)	296	-5%
	Deposits (bn)	178	5%
	Income (mn)	1,145	>100%
Global Markets and Treasury	Expense (mn)	52	20%
	Profit (mn)	1,069	>100%
	Income (mn)	2,580	42%
	Expense (mn)	907	74%
DenizBank	Profit (mn)	861	37%
	Loans (bn)	73	13%
	Deposits (bn)	89	27%

y Highlights

il Banking and Wealth Management had an excellent first quarter with its highest ever nue, strongest ever disbursement of loans and credit cards, and a stable, diverse deposit

obust business momentum continues with loan origination up 29% and Credit Card equisitions up 84% y-o-y as 144,000 new credit cards issued in Q1-23

ending increased by AED 5 bn and Deposits grew by AED 13 bn in Q1-23

come up 39% y-o-y with 30% contribution from non-funded income

NBD X' enhanced mobile banking app rolling out, delivering a new standard in customer ervice

Retail strengthened its digital offering, launching new mobile app

orate and Institutional Banking capitalized its strategic partnership with major ernment entities and Corporates by enhancing digitized service platforms

- lobal Custody Services launched on DFM and ADX, providing clients with secure and fficient safekeeping of assets across multiple geographies
- ofitability jumped 128% on higher fee income from increased customer hedging, Trade nance and Investment banking income, improved net interest income due to rate rises and rong recoveries
- ASA balances grew enabling the Group to maintain low cost of funds
- mirates NBD Securities provides digital onboarding and instant trading access to ADX's sted companies

al Markets and Treasury delivered an outstanding performance with quarterly income and exceeding AED 1 billion for the first time

- et interest income grew significantly from Balance Sheet positioning coupled with a gnificant increase in banking book investment income
- on funded income grew by 76% as the Trading desk navigated volatile market conditions, ith particularly strong performances from Rates and FX trading desks
- ales Revenue grew by a healthy 60% with Structured Product revenue more than doubling nd income from Foreign Exchange sales growing by 48% year on year
- roup Funding issued the UAE's first Dirham denominated Sukuk and Conventional bonds om a bank, building on the UAE Ministry of Finance's development of the local yield curve

zBank

ofit up 37% to AED 861 million helped by strong recoveries

Appendix



Hyperinflation

Türkiye Consumer Price Index



- Turkish CPI grew by 182% over preceding three-years and by 51% in the preceding 12 months
- DenizBank's results and financial position included within • ENBD's consolidated Financial Statements are adjusted for hyperinflation with effect from 1-Jan-22



Key Highlights



- AED 0.6 bn credit to equity representing the impact of indexing non-monetary ٠ items from date of acquisition until 31-Dec-21
- The positive impact on capital of 23 bps from hyperinflation adjustment is ٠ excluded from capital adequacy computations
- ٠ AED 1.06
- Hyperinflation accounting not mandated by local regulator ٠

Group EPS for 2023, excluding hyperinflation adjustment, is 159% higher at

Income Statement





Excluding DenizBank

Income Statement (All figures are in AED bn)	Q1-2 3	Q1-22	%Δ ΥοΥ	Q4-22	%Δ QoQ	Q1-2 3	Q1-22	%Δ ΥοΥ	Q4-22	%Δ QoQ	Q1-23	Q1-22	%Δ ΥοΥ	Q4-22	%Δ QoQ
Net interest income	7.2	4.3	69%	7.7	(7)%	5.8	3.0	93%	5.1	15%	1.4	1.2	11%	2.6	(48)%
Non-funded income	3.3	2.1	54%	2.1	55%	2.0	1.5	34%	1.6	27%	1.2	0.6	107%	0.5	141%
Total income	10.5	6.4	64%	9.8	7%	7.9	4.6	73%	6.7	18%	2.6	1.8	42%	3.1	(18)%
Operating expenses	(2.6)	(2.0)	34%	(2.9)	(8)%	(1.7)	(1.4)	20%	(2.1)	(18)%	(0.9)	(0.5)	73%	(0.7)	22%
Operating profit before impairment	7.8	4.4	77%	7.0	12%	6.1	3.1	98%	4.6	35%	1.7	1.3	29%	2.4	(30)%
Impairment allowances	(0.5)	(1.4)	(66)%	(1.9)	(76)%	(0.9)	(0.9)	(2)%	(1.1)	(14)%	0.4	(0.5)	(189)%	(0.9)	(149)%
Profit before tax & others	7.4	3.0	145%	5.0	46%	5.2	2.2	139%	3.5	49%	2.1	0.8	160%	1.5	38%
Hyperinflation adjustment	(0.8)	-	-	(0.7)	21%	0.0	-	-	-	-	(0.8)	-	-	(0.7)	21%
Tax	(0.5)	(0.3)	91%	(0.4)	15%	(0.1)	(0.1)	9%	(0.0)	84%	(0.4)	(0.2)	125%	(0.4)	6%
Profit	6.0	2.7	119%	3.9	54%	5.2	2.1	144%	3.5	49%	0.9	0.6	38%	0.5	92%
Cost: income ratio	25.3%	30.8%	(5.5)%	29.1%	(3.8)%	22.1%	31.8%	(9.7)%	31.7%	(9.6)%	35.0%	28.3%	6.7%	23.6%	11.4%
NIM	4.05%	2.60%	145 bps	4.40%	(35) bps	3.94%	2.20%	174 bps	3.48%	46 bps	4.57%	4.66%	(9) bps	8.97%	(440) bps
Balance Sheet	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	%∆ QoQ	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	%Δ Q ₀Q	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	%Δ QoQ
Total Assets	782	694	13%	742	5%	648	584	11%	618	5%	134	110	22%	124	8%
Total Gross Loans	470	463	1%	456	3%	397	398	(0)%	387	2%	73	65	12%	69	6%
Deposits	538	469	15%	503	7%	449	399	12%	421	7%	89	70	28%	82	9%



US\$ convenience translation





Income Statement (All figures are in USD bn)	Q1-23	Q1-22	%Δ ΥοΥ	Q4-22	%Δ QoQ	Q1-2 3	Q1-22	%Δ ΥοΥ	Q4-22	%Δ Q oQ	Q1-2 3	Q1-22	%Δ ΥοΥ	Q4-22	%Δ QoQ
Net interest income	2.0	1.2	69%	2.1	(7)%	1.6	0.8	93%	1.4	15%	0.4	0.3	11%	0.7	(48)%
Non-funded income	0.9	0.6	54%	0.6	55%	0.6	0.4	34%	0.4	27%	0.3	0.2	107%	0.1	141%
Total income	2.9	1.7	64%	2.7	7%	2.1	1.2	73%	1.8	18%	0.7	0.5	42%	0.9	(18)%
Operating expenses	(0.7)	(0.5)	34%	(0.8)	(8)%	(0.5)	(0.4)	20%	(0.6)	(18)%	(0.2)	(0.1)	73%	(0.2)	22%
Operating profit before impairment	2.1	1.2	77%	1.9	12%	1.7	0.8	98%	1.2	35%	0.5	0.4	29%	0.7	(30)%
Impairment allowances	(0.1)	(0.4)	(66)%	(0.5)	(76)%	(0.2)	(0.2)	(2)%	(0.3)	(14)%	0.1	(0.1)	(189)%	(0.2)	(149)%
Profit before tax & others	2.0	0.8	145%	1.4	46%	1.4	0.6	139%	1.0	49%	0.6	0.2	160%	0.4	38%
Hyperinflation adjustment	(0.2)	-	0%	(0.2)	21%	0.0	-	0%	-	-	(0.2)	-	0%	(0.2)	21%
Tax	(0.1)	(0.1)	91%	(0.1)	15%	(0.0)	(0.0)	0%	(0.0)	84%	(0.1)	(0.0)	125%	(0.1)	6%
Profit	1.6	0.7	119%	1.1	54%	1.4	0.6	144%	0.9	49%	0.2	0.2	38%	0.1	92%
Cost: income ratio	25.3%	30.8%	(5.5)%	29.1%	(3.8)%	22.1%	31.8%	(9.7)%	31.7%	(9.6)%	35.0%	28.3%	6.7%	23.6%	11.4%
NIM	4.05%	2.60%	145 bps	4.40%	(35) bps	3.94%	2.20%	174 bps	3.48%	46 bps	4.57%	4.66%	(9) bps	8.97%	(440) bps
Balance Sheet	31-Mar-23	31-Mar-22	%A VoV	31-Dec-22	%Λ ΟοΟ	31-Mar-23	31-Mar-99	%Λ ΥοΥ	31-Dec-22	%Λ ΟοΟ	31-Mar-23	31-Mar-22	%Λ ΥοΥ	31-Dec-22	%Λ ΟοΟ

Balance Sheet	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	%Δ Q ₀Q	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	%Δ QoQ	31-Mar-23	31-Mar-22	%Δ ΥοΥ	31-Dec-22	% Δ Q oQ
Total Assets	213	189	13%	202	5%	177	159	11%	168	5%	37	30	22%	34	8%
Total Gross Loans	128	116	10%	124	3%	108	98	10%	105	3%	20	18	12%	19	6%
Deposits	147	128	15%	137	7%	122	109	12%	115	7%	24	19	28%	22	9%



