

Emirates NBD
Q3 2020 Results Presentation



Important Information

Disclaimer

The material in this presentation is general background information about Emirates NBD's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take in to account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.

The information contained here in has been prepared by Emirates NBD. Some of the information relied on by Emirates NBD is obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.

Forward Looking Statements

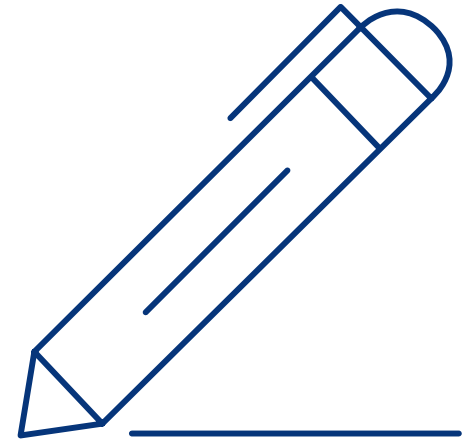
It is possible that this presentation could or may contain forward-looking statements that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as anticipate, target, expect, estimate, intend, plan, goal, believe, will, may, should, would, could or other words of similar meaning. Undue reliance should not be placed on any such statements because, by their very nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements.

There are several factors which could cause actual results to differ materially from those expressed or implied in forward looking statements. Among the factors that could cause actual results to differ materially from those described in the forward-looking statements are changes in the global, political, economic, business, competitive, market and regulatory forces, future exchange and interest rates, changes in tax rates and future business combinations or dispositions.

Emirates NBD undertakes no obligation to revise or update any forward looking statement contained within this presentation, regardless of whether those statements are affected as a result of new information, future events or otherwise.



- 1. Emirates NBD Profile**
- 2. Financial & Operating Performance**
- 3. Economic Environment**
- 4. Divisional Performance**



Emirates NBD is a Leading Bank in the MENAT Region

Key Highlights as of Jan-Sep 2020

Emirates NBD at a Glance

USD 188 Bn

Total Assets

USD 130 Bn

Gross Customer Loans

USD 125 Bn

Total Customer Deposits

13

Countries

925

Branches

14.7 million

Customers

3rd

Largest in GCC*

2nd

Largest in the UAE*

~20%

Market Share in UAE

(Assets, Loans, Deposits)

56%

Government of Dubai
Shareholding

40%

Foreign
Ownership Limit

USD 16.4 Bn

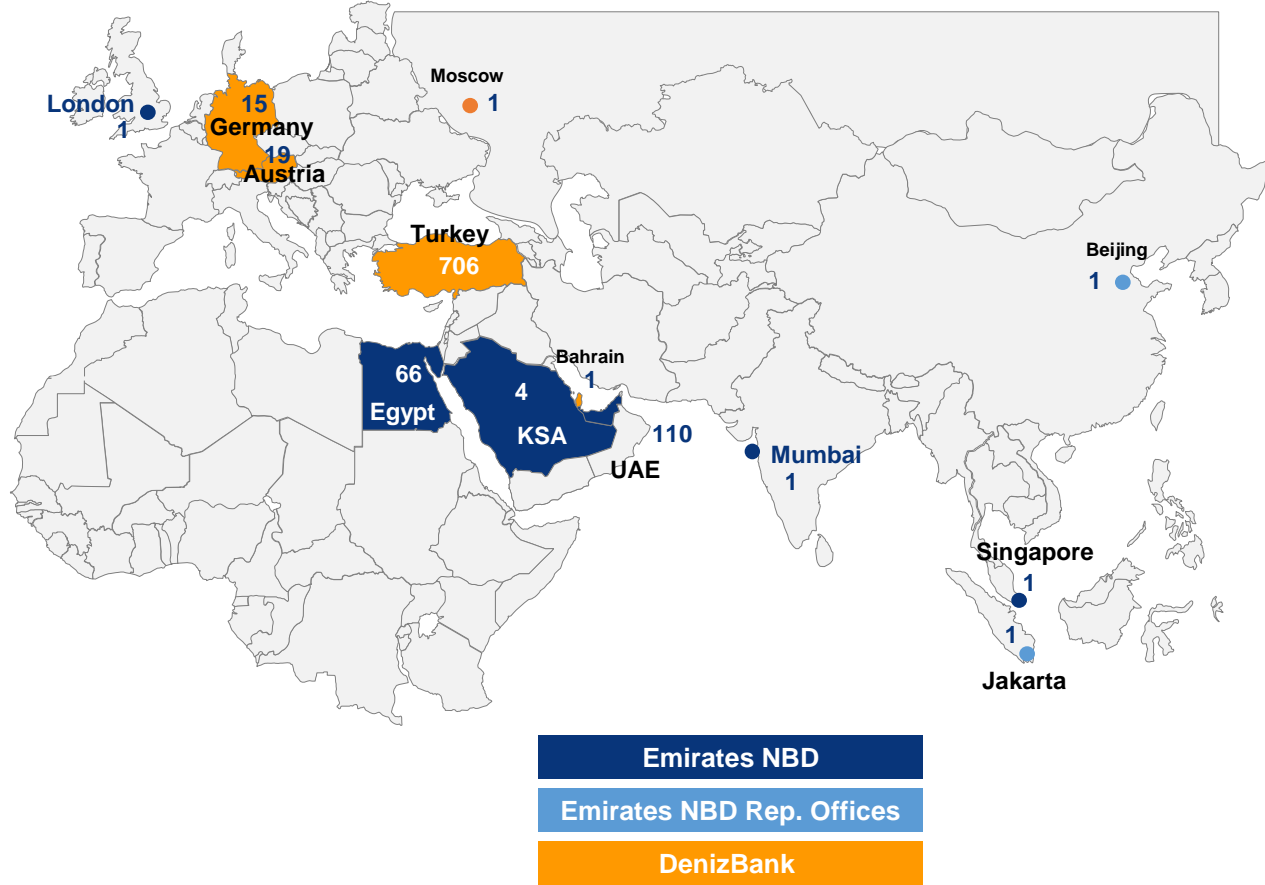
Market
Capitalization**

Emirates NBD at a glance

Emirates NBD's International Presence

Market share in the UAE*

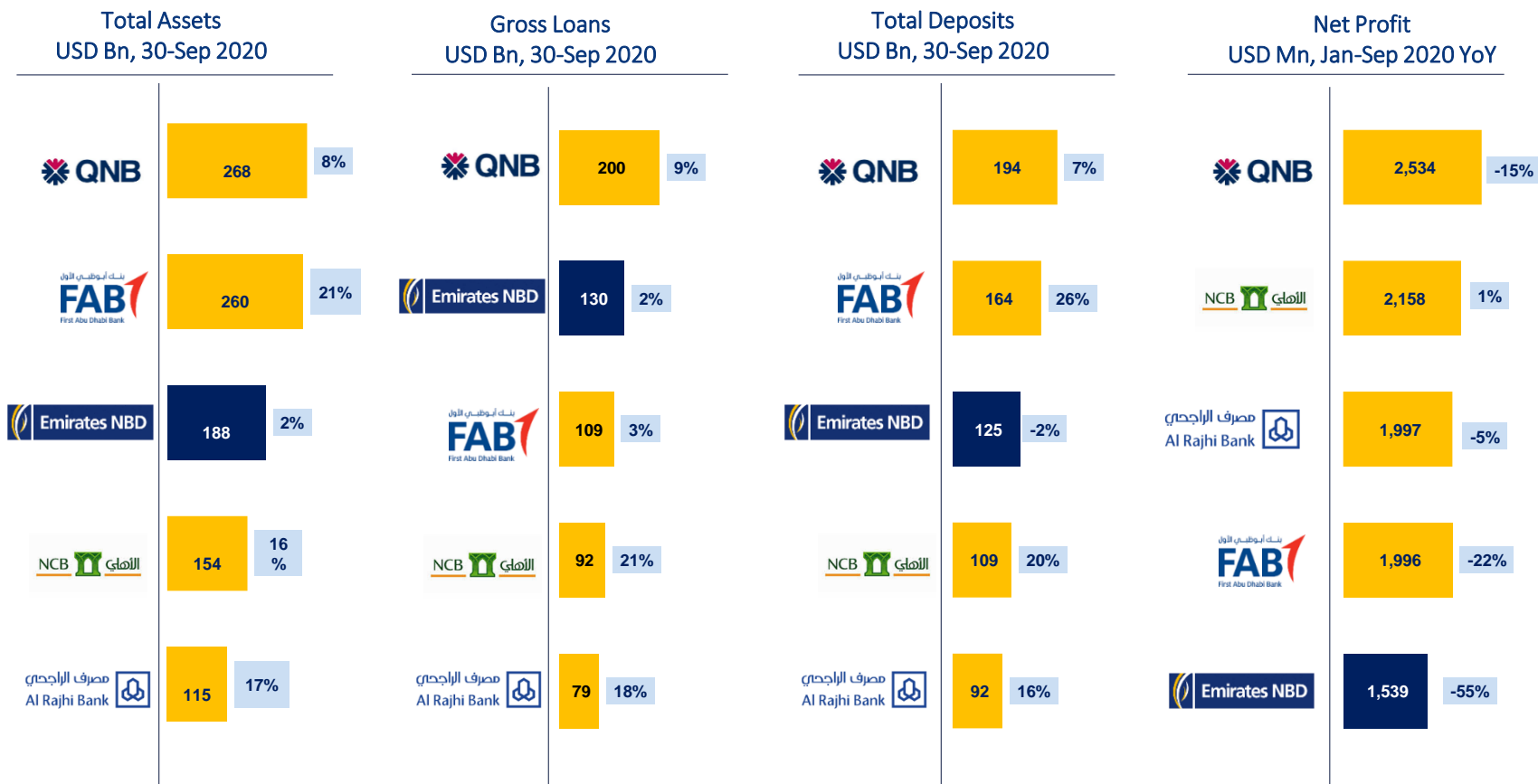
- Assets 17.5%; Loans 21.8%; Deposits 19.5%
- **Largest financial institution in Dubai**, 3rd largest in the GCC
- **Leading retail banking franchise** with a branch network of over 900 branches throughout the MENAT region with operations in 13 countries
- **Leader in digital banking:** 6th best finance app worldwide by FinTech Magazine with expanding customer acquisition
- **55.8%** indirectly owned by the Government of Dubai through ICD
- **Credit ratings**
Rated A3 / A+ by Moody's / Fitch



* ENBD as at 30-Sep-20 excluding DenizBank

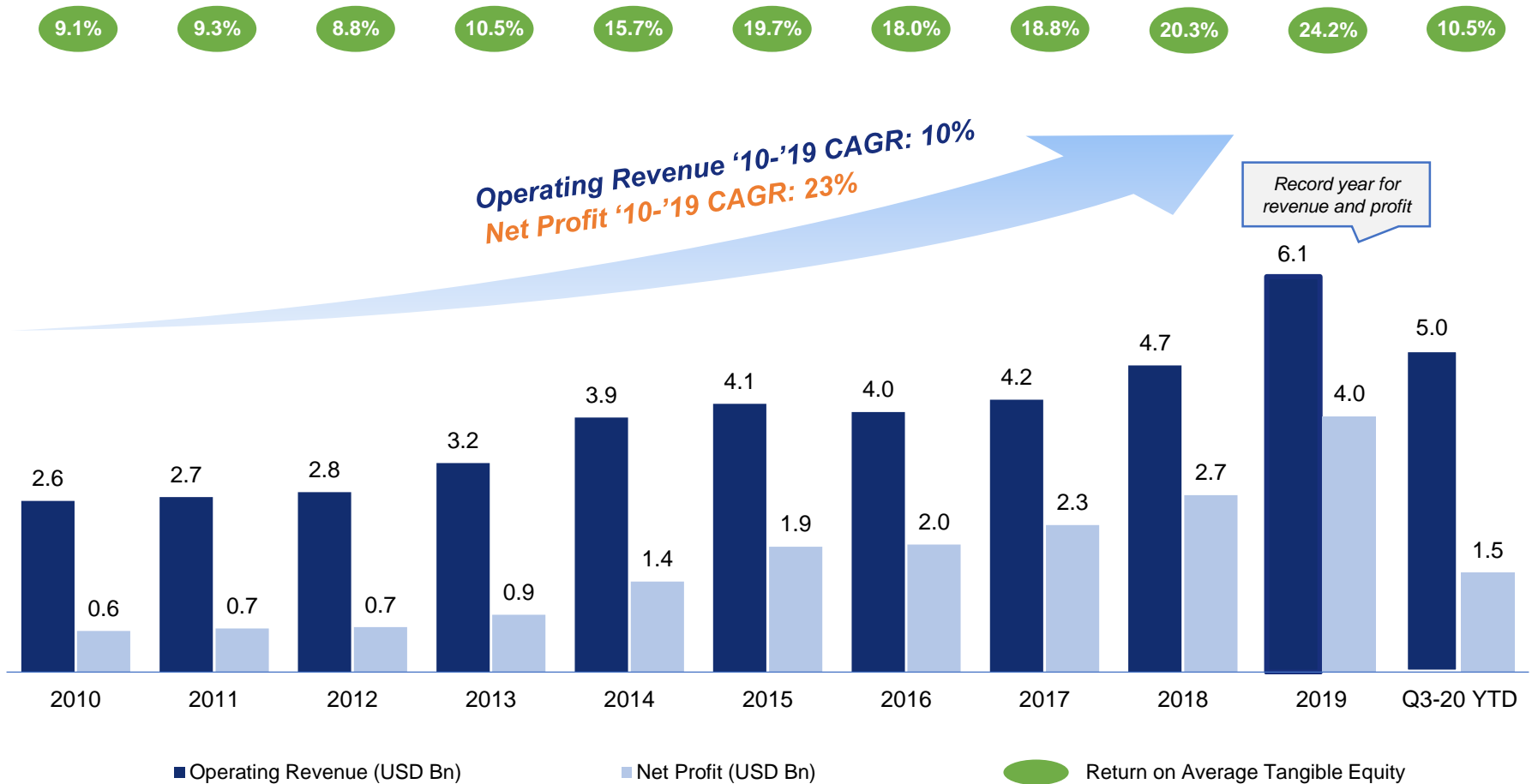
Emirates NBD is one of the largest banks in the GCC

% Sep-20 vs. Sep-19



Strong track record of profitability

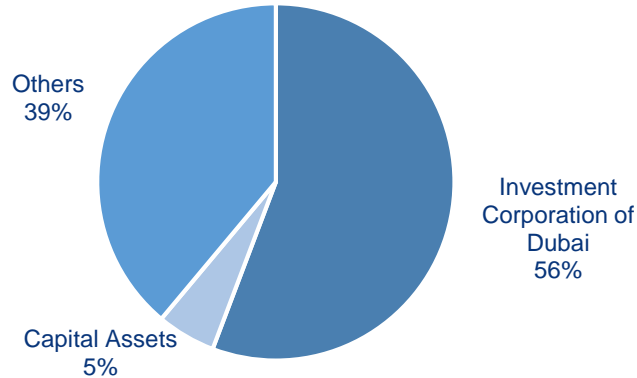
Consistently profitable due to diversified and resilient business model



Stable Shareholder Base and Diversified Business Model

Split of ownership – Anchored by the Government of Dubai

Ownership structure as at 30 Sep 2020

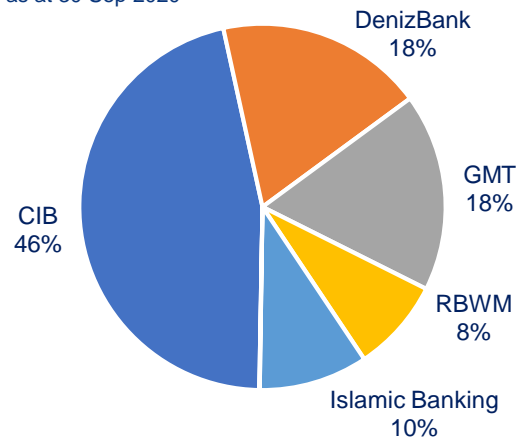


Highlights

- A flagship bank for the Government of Dubai and the UAE
- Strong and supportive shareholder base from the Government of Dubai via Investment Corporation of Dubai
- International presence in Asia, Europe and MENAT across 13 countries. DenizBank acquisition further enhanced geographic profile
- Well diversified and balanced asset composition between corporate, consumer and Islamic banking
- Foreign ownership limit raised to 40% from 20% in July 2020

Balanced asset composition

% by segment as at 30 Sep 2020



Equity Analysts Coverage

	Buy	Hold	Sell
Recommendation	8	3	-

In AED

Target Price	11.90
Price at 28-October-2020	9.50
Adjusted EPS 30-September-2020	0.82

Leader in Digital Banking and Innovation



- The lifestyle digital bank for millennials - launched its innovative **digital credit card** offering a truly customized experience, and personal loans to Liv. customers
- UAE's **largest digital bank with 400K+ customers**; adding 10,000 customers every month despite economic slowdown
- Shifting from a digital bank to **first super-app in the region** - Best-in-class lifestyle offering in partnership with leaders in gaming, entertainment, dining, travel, music, videos, etc.
- In partnership with AECB, now enables instant access to **credit scores** to help customers for a healthier financial future
- Expanded product suite to offer **personal loans** to customers
- Launched in KSA this year in the SAMA Sandbox and reached a **milestone of 25,000 customers** despite launch during Covid-19
- Continues to attract an overwhelming base of millennials as their primary spend account; **Strong customer engagement**

Key Digital Developments

- Committed to continue with **safe operations during C-19 situation** – leveraging contactless sales and servicing processes
- Instant **mobile account opening** without the need to visit a branch represents **23%** of customer account openings for Emirates NBD
- Extended **push notification based sales processes** to Overdraft (70% of all OD sales) and credit card balance conversation
- **New website account opening** crossed 2,000 accounts on-boarded
- Digitally active customers enrolled to **smart pass** - secure soft token
- Chat Banking service via **WhatsApp** simplifies banking experience
- Digital business **bank E20 live with select beta users**



Emirates NBD maintains good profitability and a strong balance sheet despite challenging conditions

Key Metrics				2020 Macro themes		
		Q3 2020 YTD	2020 Guidance		Regional	Global
Profit	Operating Profit	USD 1.6bn -24% y-o-y		+	<ul style="list-style-type: none"> Strong Government and Regulatory support helping to mitigate effects of Covid-19 Economies have started to re-open following Q2 shutdown 	<ul style="list-style-type: none"> Strong central bank and government efforts to cushion Covid-19 effects through monetary and fiscal stimulus
	Net Profit	USD 1.5bn -55% y-o-y				
	NIM	2.73%	2.55-2.65%			
	Cost to income	31.8%	33 %			
Credit Quality	NPL Ratio	6.0%	Increasing	-	<ul style="list-style-type: none"> Uncertain timing of non-oil sector recovery GCC oil sector likely to contract as OPEC+ production cuts extended 	<ul style="list-style-type: none"> Sharp global GDP contraction 2020 Certain sectors including Travel and Tourism facing acute challenges
	Coverage Ratio	119.6%	Strong			
Capital	CET 1	15.6%		-	<ul style="list-style-type: none"> Uncertain timing of non-oil sector recovery GCC oil sector likely to contract as OPEC+ production cuts extended 	<ul style="list-style-type: none"> Sharp global GDP contraction 2020 Certain sectors including Travel and Tourism facing acute challenges
	Tier 1	18.0%				
	CAR	19.1%				
Liquidity	LCR	161.7%		-	<ul style="list-style-type: none"> Uncertain timing of non-oil sector recovery GCC oil sector likely to contract as OPEC+ production cuts extended 	<ul style="list-style-type: none"> Sharp global GDP contraction 2020 Certain sectors including Travel and Tourism facing acute challenges
	ADR	96.6%	Increasing			
Assets	Loan Growth	1%	Low single digit			

Q3-20 YTD Financial results highlights

- Highlights**
- Total income improved 18% y-o-y on higher net interest income and non-funded income from the full year inclusion of DenizBank
 - Net interest income improved 21% y-o-y due to loan growth, or declined 11% y-o-y excluding DenizBank on lower NIMs due to lower interest rates
 - NIMs of 2.73% declined 9 bps y-o-y as lower interest rates fed through to the loan book
 - Non-funded income improved 9% y-o-y, or declined 19% excluding DenizBank on lower fee income due to the impact of Covid-19
 - Costs increased 23% y-o-y due to the inclusion of DenizBank and improved 5% y-o-y excluding DenizBank due to lower staff and operating expenses
 - Impairment allowance of USD 1,733m increased 131% y-o-y driven primarily by the impact of Covid-19 and as DenizBank continues to boost coverage levels. Excluding DenizBank, impairment allowances increased 74% y-o-y
 - Operating profit of USD 1,664m was down 24% y-o-y, or 42% excluding DenizBank, mainly due to lower margins and higher provisions
 - Results include DenizBank income of USD 1,610m and net profit of USD 338m (Q3-19 includes income of USD 342m and net profit of USD 54m for the two months since acquisition)
 - Net profit of USD 1,539m was down 55% y-o-y, or 64% excluding DenizBank, mainly due to no repeat of the gain on disposal of Network International shares in 2019
 - NPL ratio increased to 6.0% in Q3-20
 - LCR of 161.7% and ADR of 96.6% demonstrate Group's healthy liquidity
 - Net cost of risk is 176 bps reflecting higher expected credit loss impact from Covid-19

Key performance indicators			
USD million	Q3-20 YTD	Q3-19 YTD	Better / (Worse)
Net interest income	3,663	3,031	21%
Non-funded income	1,317	1,204	9%
Total income	4,980	4,235	18%
Operating expenses	(1,583)	(1,282)	(23)%
Pre-impairment operating profit	3,397	2,952	15%
Impairment allowances	(1,733)	(751)	(131)%
Operating profit	1,664	2,202	(24)%
Gain on disposal of stake in NI and FV gain on retained interest	-	1,196	n/a
Share of profits from associates	2	5	(50)%
Gain on bargain purchase	-	39	n/a
Taxation charge	(128)	(40)	(222)%
Net profit	1,539	3,401	(55)%
Cost: income ratio	31.8%	30.3%	(1.5)%
Net interest margin	2.73%	2.82%	(0.09)%
USD billion	30-Sep-20	31-Dec-19	%
Total assets	188.6	186.2	1%
Loans	120.5	119.2	1%
Deposits	124.8	128.7	(3)%
ADR (%)	96.6%	92.6%	(4.0)%
LCR (%)	161.7%	160.0%	1.7%
NPL ratio (%)	6.0%	5.6%	(0.4)%

Q3-20 Financial results highlights

Highlights

- Total income down 6% y-o-y due to lower net interest income and lower volumes as a result of Covid-19 and declined 2% q-o-q as improved activity in Q3 partially offset the impact of lower interest rates
- Net interest income down 3% y-o-y and 5% q-o-q as lower interest rates fed through to the loan book. Excluding DenizBank, net interest income declined 19% y-o-y
- NIMs of 2.48% declined 35 bps y-o-y as lower interest rates fed through to loan book. NIMs declined 20 bps q-o-q
- Non-funded income declined 13% y-o-y due to the impact of Covid-19 and improved 10% q-o-q due to the gradual increase in volumes during Q3. Excluding DenizBank, non-funded income declined 28% y-o-y
- Costs improved 4% y-o-y and 7% q-o-q on lower staff and operating expenses, and lower costs from DenizBank. Excluding DenizBank, costs improved 12% y-o-y
- Impairment allowance of USD 586m increased 41% y-o-y reflecting higher ECL post Covid-19. Provisions were 30% higher q-o-q mainly due to a restructuring recovery in Q2-20. Excluding DenizBank, impairment allowances increased 26% y-o-y
- Operating profit of USD 460m was down 35% y-o-y, or 46% excluding DenizBank, due to lower margins and higher provisions. Operating profit down 21% q-o-q on higher impairment due to Q2 restructuring recovery
- Results include DenizBank income of USD 522m and net profit of USD 84m (Q3-19 includes income of USD 342m and net profit of USD 54m for the two months since acquisition)
- Net profit of USD 424m was down 69% y-o-y due to no repeat of the gain on disposal of Network International shares in Q3-19 and declined 23% q-o-q on higher provisions
- NPL ratio increased to 6.0% in Q3-20
- LCR of 161.7% and ADR of 96.6% demonstrate Group's healthy liquidity
- Q3-20 net cost of risk is 183 bps driven by the impact of Covid-19

Key performance indicators

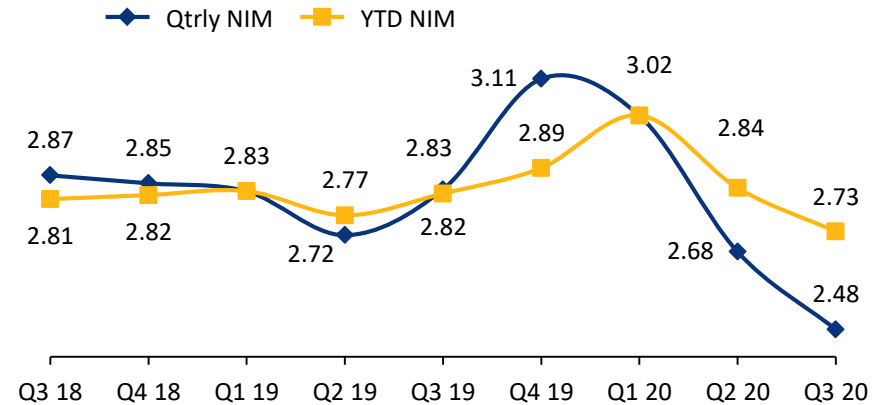
USD million	Q3-20	Q3-19	Better / (Worse)	Q2-20	Better / (Worse)
Net interest income	1,127	1,164	(3)%	1,190	(5)%
Non-funded income	412	475	(13)%	375	10%
Total income	1,539	1,639	(6)%	1,565	(2)%
Operating expenses	(493)	(512)	4%	(532)	7%
Pre-impairment operating profit	1,046	1,126	(7)%	1,034	1%
Impairment allowances	(586)	(416)	(41)%	(450)	(30)%
Operating profit	460	710	(35)%	583	(21)%
Gain on disposal of stake in NI and FV gain on retained interest	-	633	n/a	-	n/a
Share of profits from associates	2	2	31%	0	600%
Gain on bargain purchase	-	39	n/a	-	n/a
Taxation charge	(38)	(21)	(86)%	(36)	(7)%
Net profit	424	1,363	(69)%	548	(23)%
Cost: income ratio	32.0%	31.3%	(0.7)%	34.0%	2.0%
Net interest margin	2.48%	2.83%	(0.35)%	2.68%	(0.20)%
USD billion	30-Sep-20	31-Dec-19	%	30-Jun-20	%
Total assets	188.6	186.2	1%	189.2	0%
Loans	120.5	119.2	1%	120.7	0%
Deposits	124.8	128.7	(3)%	125.6	(1)%
ADR (%)	96.6%	92.6%	(4.0)%	96.1%	(0.5)%
LCR (%)	161.7%	160.0%	1.7%	152.5%	9.2%
NPL ratio (%)	6.0%	5.6%	(0.4)%	5.8%	(0.2)%

Net interest income

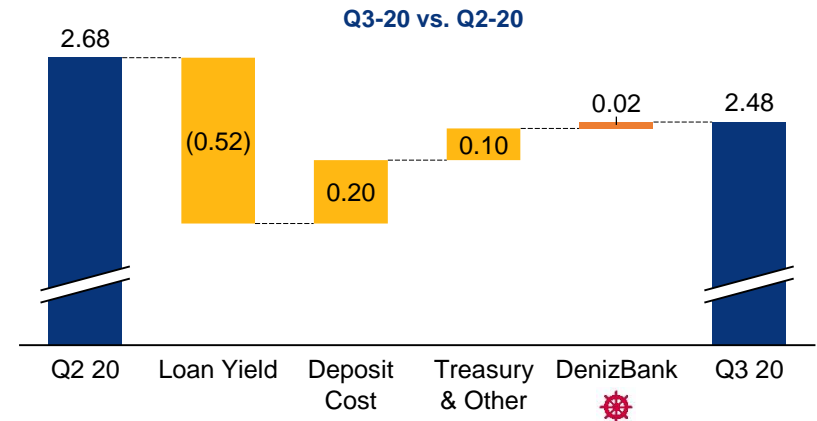
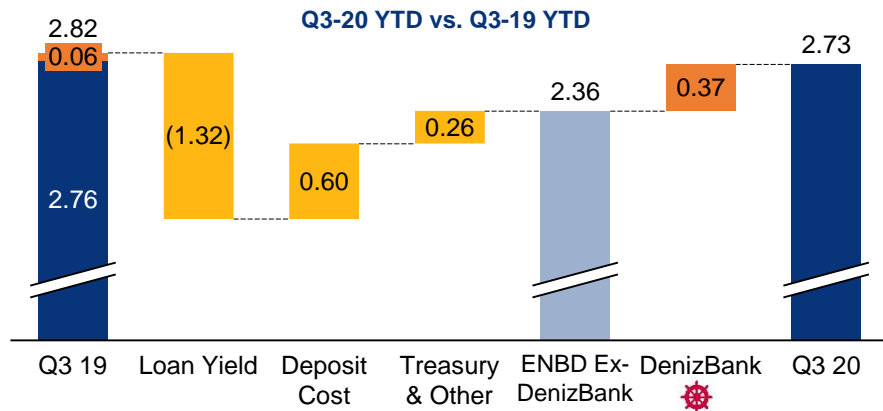
Highlights

- YTD NIM of 2.73% declined 9 bps y-o-y as the reduction in loan yields more than offset the impact of lower funding costs and the positive impact from DenizBank
- Q3-20 NIM of 2.48% declined 20 bps q-o-q as lower interest rates fed through to the loan book
- Fall in loan yields reflects one and three month EIBORs falling 171 and 172 bps respectively during 2020, declining 17 and 23 bps respectively during Q3-20
- NIM guidance maintained at 2.55-2.65%

Net Interest Margin (%)



Net Interest Margin Drivers (%)

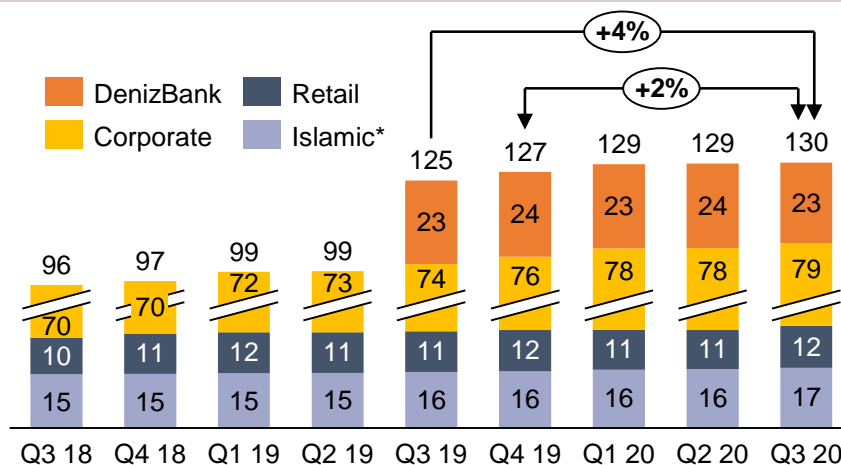


Loan and deposit trends

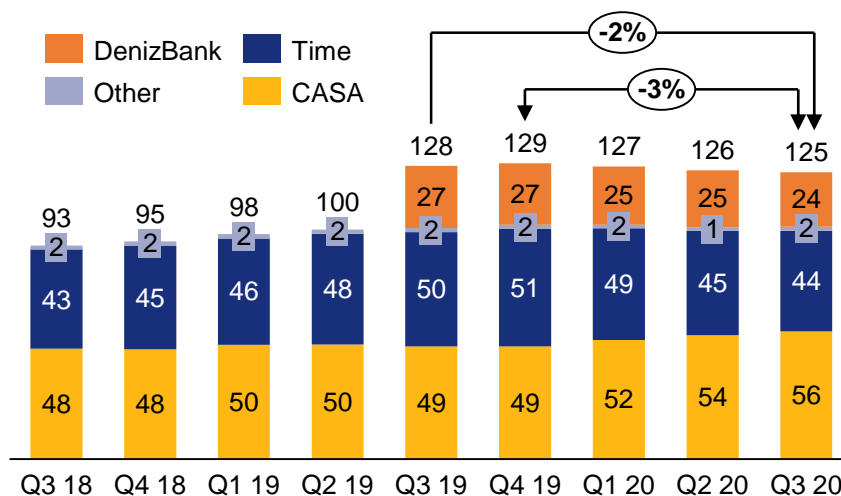
Highlights

- Gross loans grew 2% since start of the year mainly from Corporate and Islamic financing
- Corporate lending grew 3% from end-2019 mainly in manufacturing, transport and communication, and financial institutions sectors
- Retail lending grew 1% from end-2019 mainly in personal loans and mortgages and grew 7% q-o-q mainly in personal loans, mortgages and credit cards due to improved volumes post Covid-19 impact
- Islamic financing grew 7% from end-2019 across a range of sectors
- DenizBank gross loans and deposits up 22% and 15% respectively in local currency terms and down 5% and 12% respectively in AED terms due to 30% decline in Turkish lira during 2020
- Deposit mix continues to improve with USD 7bn growth in CASA replacing USD 8bn of more expensive Fixed Deposits
- CASA deposits represent 50% of total Group level deposits
- Domestic CASA engine remains strong at 58%

Trend in Gross Loans by Type (USD billion)



Trend in Deposits by Type (USD billion)

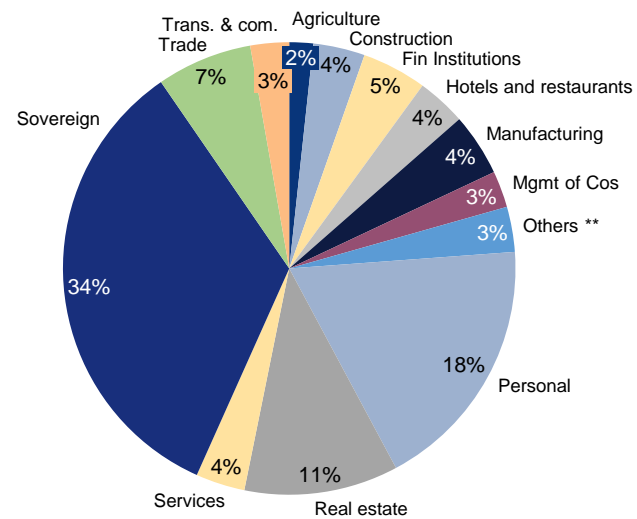
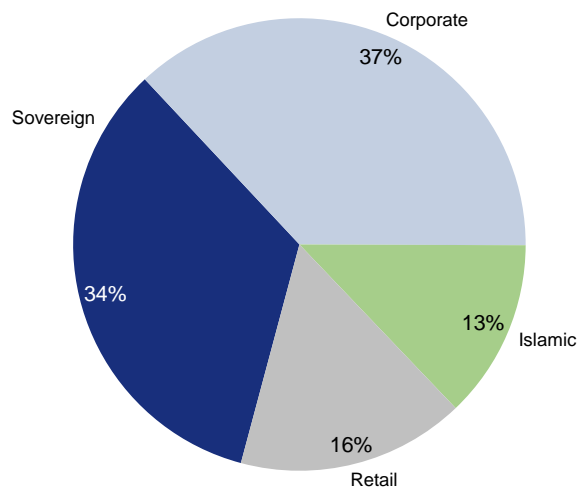
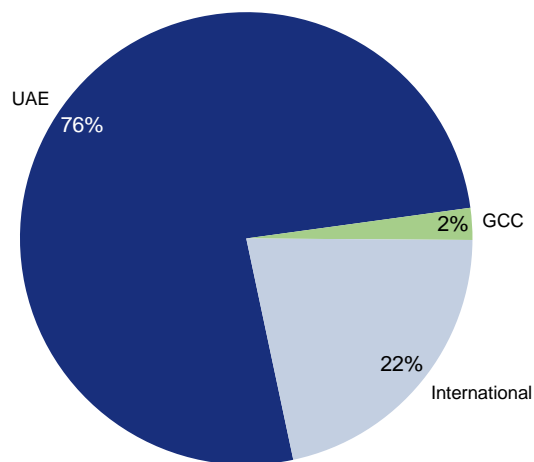


Loan composition

Net Loans by Geography Q3-20

Gross Loans by Segment Q3-20

Gross Loans by Sector Q3-20



Note: Gross loans include Islamic financing gross of deferred income
 **Others include Mining & quarrying (and Agriculture for Islamic Loans)

Non-funded income

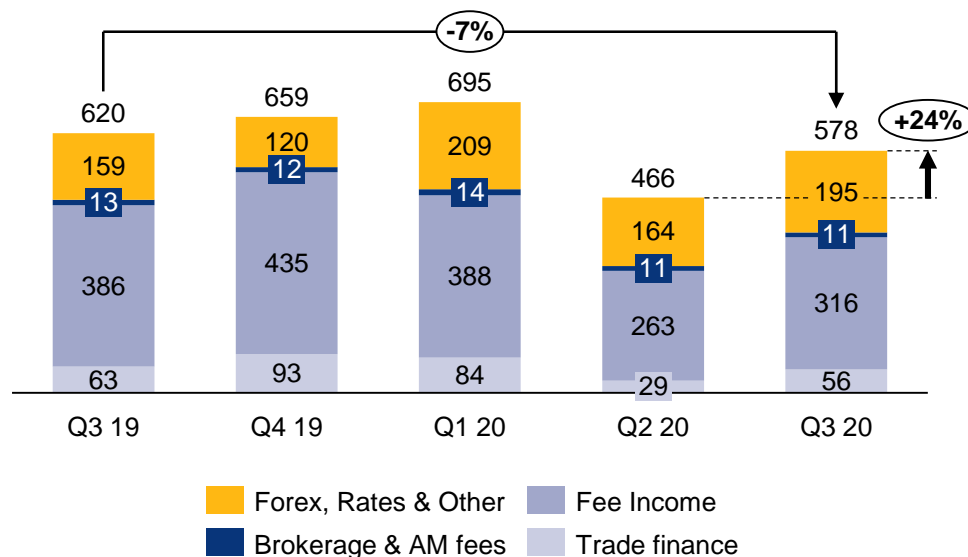
Highlights

- YTD core gross fee income improved 15% y-o-y on higher foreign exchange and fee income with the full year inclusion of DenizBank results
- Investment securities income declined 141% y-o-y mainly due to mark to market valuation on the investment portfolio
- Core gross fee income improved 24% in Q3 compared to the second quarter on increased activity but remains 7% below level recorded a year ago
- Total non-interest income increased 9% y-o-y, or declined 19% excluding DenizBank due to the adverse impact of Covid-19

Composition of Non-Funded Income (USD million)

USD million	Q3-20 YTD	Q3-19 YTD	Better / (Worse)
Core gross fee income	1,740	1,519	15%
Fees & commission expense	(388)	(331)	(17)%
Core fee income	1,353	1,187	14%
Property income / (loss)	(20)	(19)	(9)%
Investment securities & other income	(15)	35	(141)%
Total Non-Funded Income	1,318	1,204	9%

Trend in Core Gross Fee Income (USD million)

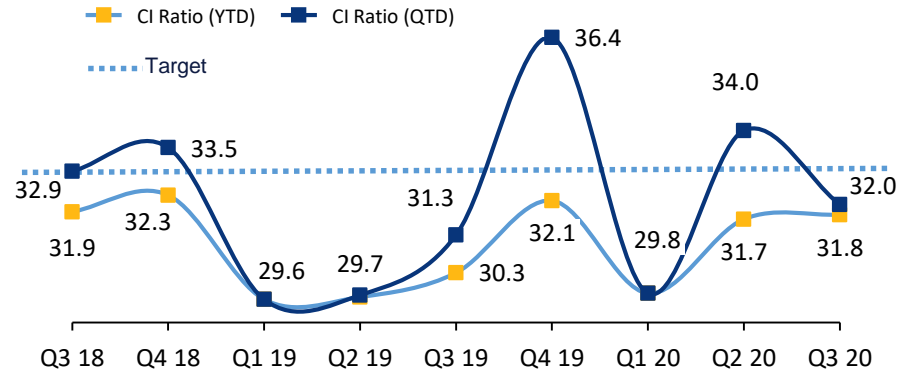


Operating costs

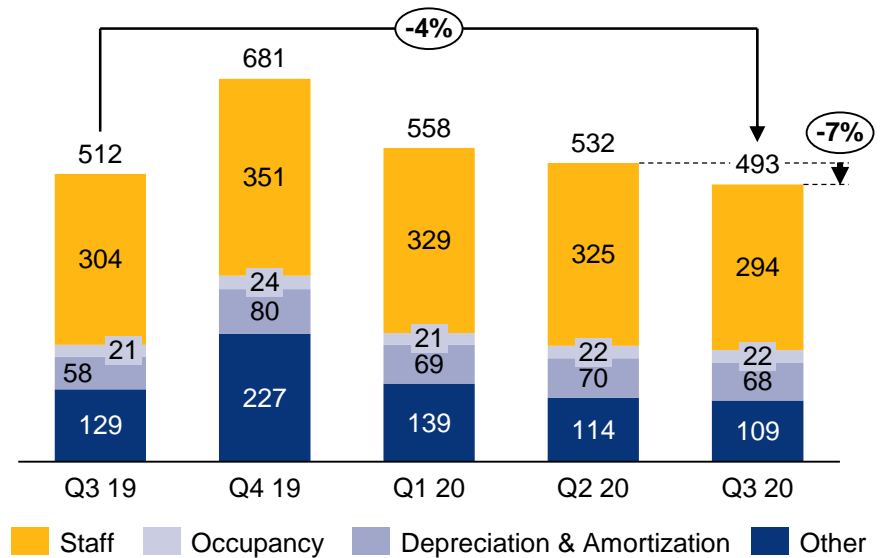
Highlights

- Q3-20 costs improved 4% y-o-y on lower staff and operating expenses despite including an extra month of DenizBank costs (three months of DenizBank costs included in Q3-20 compared to two months in Q3-19). Excluding DenizBank, costs were 12% lower y-o-y
- Q3-20 costs improved 7% q-o-q due to lower staff and operating expenses, and lower costs from DenizBank
- The year-to-date cost to income ratio was 31.8% in Q3-20 and is expected to increase in Q4 towards the 33% management guidance on lower expected income partially offset as the recent cost management actions takes effect

Cost to Income Ratio (%)



Cost Composition (USD million)

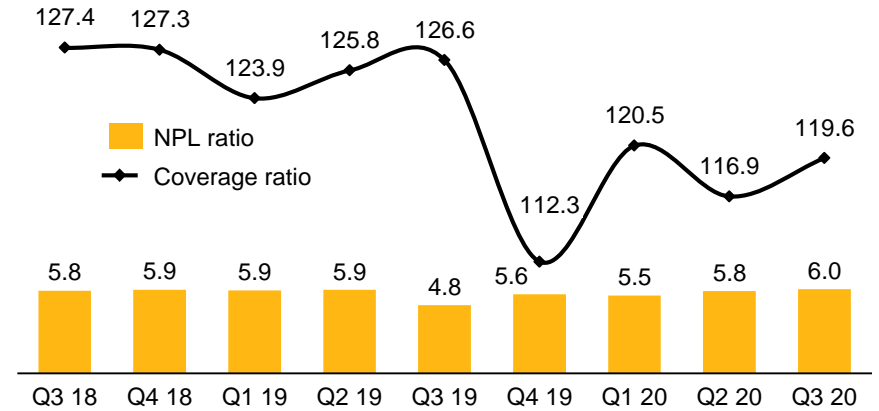


Credit quality

Highlights

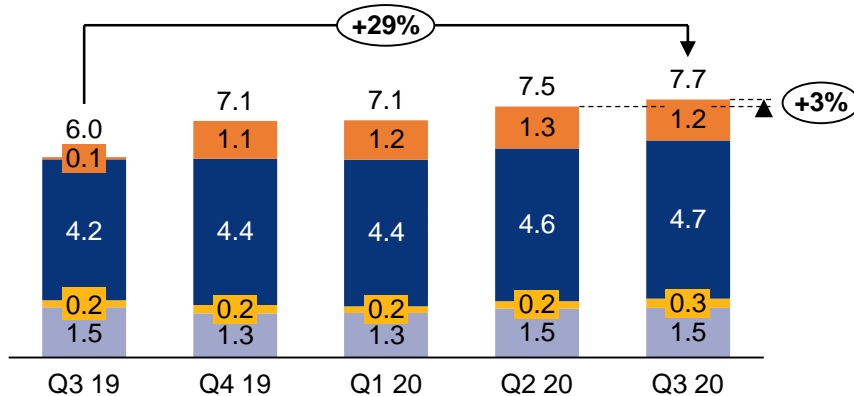
- NPL ratio increased marginally to 6.0% in Q3-20
- Coverage ratio at 119.6% remains strong
- YTD cost of risk for Q3-20 increased to 176 bps (408 bps for DenizBank and 125 bps Emirates NBD) on higher net impairment charge of AED 6,361m
- USD 178m of write backs and recoveries in the first nine months of 2020 compared to USD 217m during same period last year
- Stage 1 and 2 ECL allowances amount to USD 3bn or 2.7% of CRWA
- The Group continues to take strong level of provisions in anticipation of a potential deterioration in credit quality
- Full impact of Covid-19 impact on credit quality not expected to be fully evident until future periods

Impaired Loan & Coverage Ratios (%)

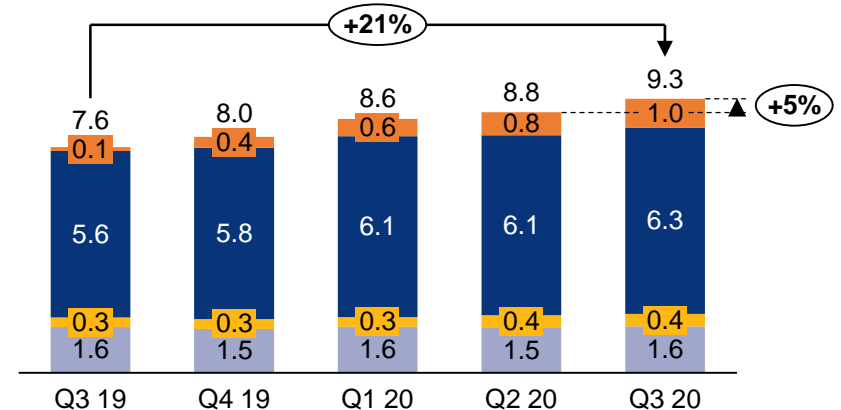


Impaired Loans and Impairment Allowances (USD billion)

Impaired Loans*



Impairment Allowances



DenizBank Core Corporate Retail Islamic

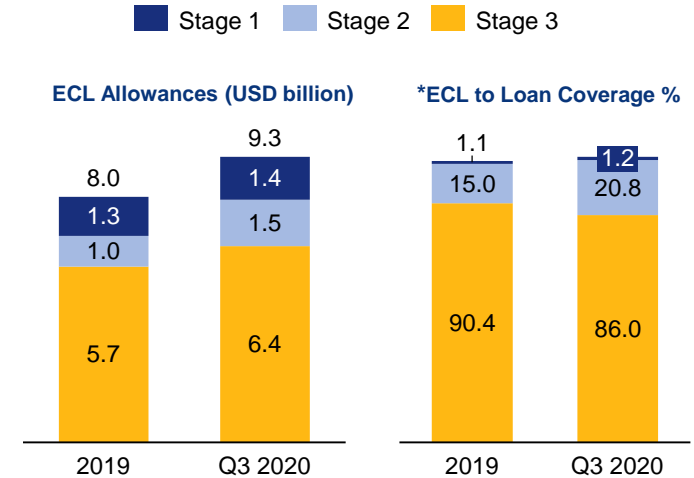
*Includes purchase originated credit impaired loans of AED 2.6bn (Dec-19: AED 3bn) acquired at fair value

Impairment allowances and Stage 1, 2 and 3 Coverage

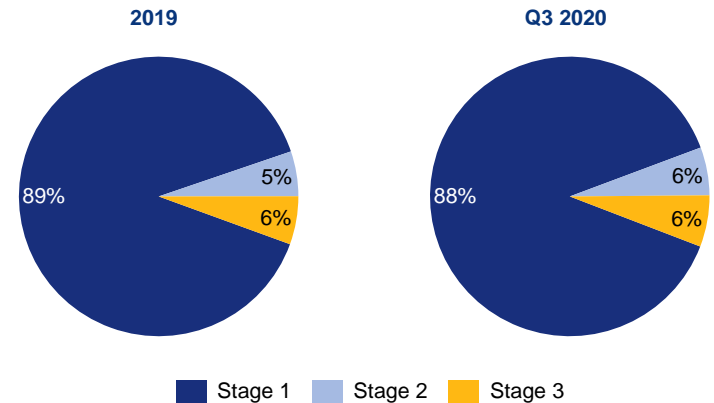
Highlights

- Stage 1 coverage ratio improved to 1.2% at Q3-20 from 1.1% at end-2019 as Stage 1 impairment allowances increased to USD 1.4bn from USD 1.3bn
- Stage 2 coverage ratio improved to 20.8% at Q3-20 from 15% at end-2019 as Stage 2 impairment allowances increased to USD 1.5bn from USD 1.0bn
- Continued strong Stage 3 coverage ratio at 86% after increase in NPLs
- USD 247m of TESS zero cost funding repaid to the Central Bank of the UAE during Q3-20 after customer repayments
- Customers continue to be assessed closely for stage migration on a case by case basis under the Covid-19 situation
- The Group has updated MEV forecasts to reflect the impact of Covid-19, using baseline, upside and downside scenarios with 40%, 30% and 30% weightings respectively
- The Group has also applied portfolio-level ECL adjustments to corporate exposures based upon affected geographies and sectors, as well as to retail customers availing deferrals based upon employment status and level of salary inflows
- The Group continues to assess individually significant exposures for any adverse movements due to Covid-19

Impairment allowances and Coverage %



Total Gross Loans



*Stage 3 coverage adjusted for purchase originated credit impaired loans acquired at fair value

Capital adequacy

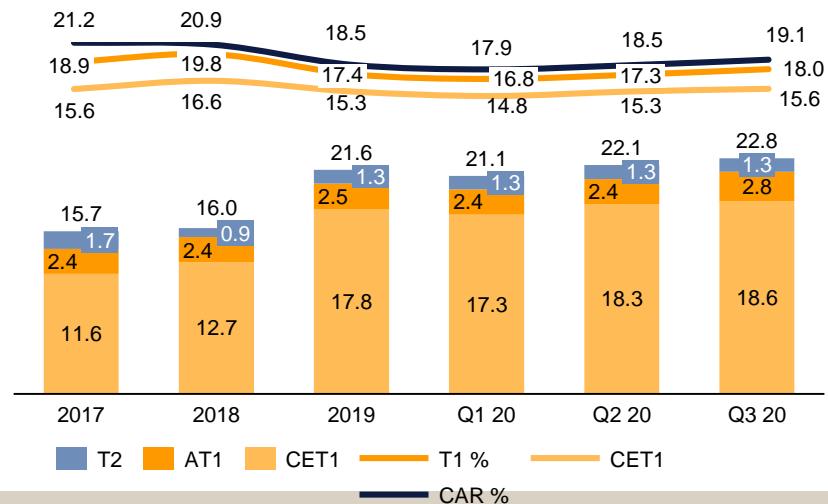
Highlights

- In Q3-20, CET-1 ratio improved by 0.3% due to retained earnings and 1% decline in RWAs
- In Q3-20 Tier 1 ratio improved by 0.7% and CAR improved by 0.6% due to the issue of \$750m Basel III compliant Additional Tier 1 notes more than offsetting the call of \$500m AT1
- Capital ratios remain above original minimum regulatory requirements of 11% for CET-1 ratio, 12.5% for Tier 1 ratio and 14.5% for CAR
- Capital ratios not expected to weaken materially whilst TESS provides temporary relief of 3% from minima (1.5% CCB and 1.5% D-SIB)
- In Q3-20, excluding ECL add-back, CET-1 ratio improved 0.2% to 15.1%, and both the Tier 1 ratio and CAR improved 0.6% to 17.5% and 18.6% respectively

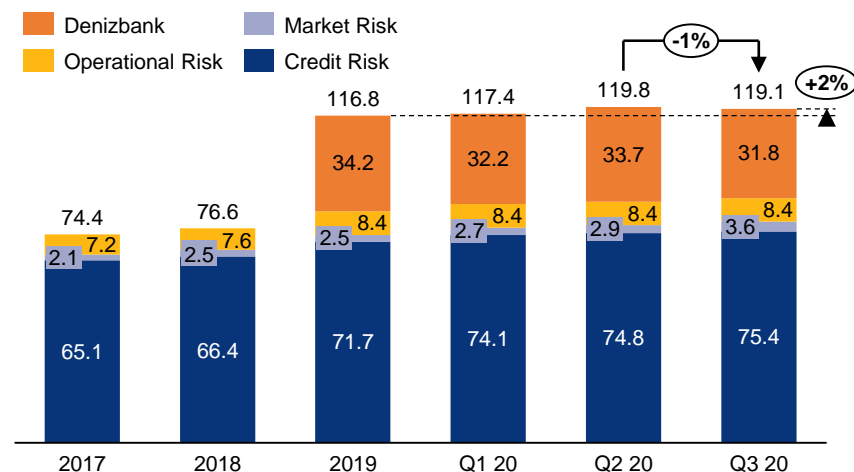
Capital Movements

USD billion	CET1	Tier 1	Tier 2	Total
Capital as at 31-Dec-2019	17.8	20.3	1.3	21.6
Net profits generated	1.5	1.5	-	1.5
2019 Dividend	(0.7)	(0.7)	-	(0.7)
T1 Issuance	-	0.7	-	0.7
Repayment of T1 Instruments	-	(0.5)	-	(0.5)
Interest on T1 securities	(0.1)	(0.1)	-	(0.1)
ECL add-back	0.6	0.6	-	0.6
Other	(0.5)	(0.4)	0.0	(0.4)
Capital as at 30-Sep-2020	18.6	21.4	1.3	22.8

Capitalisation



Risk Weighted Assets (USD billion)

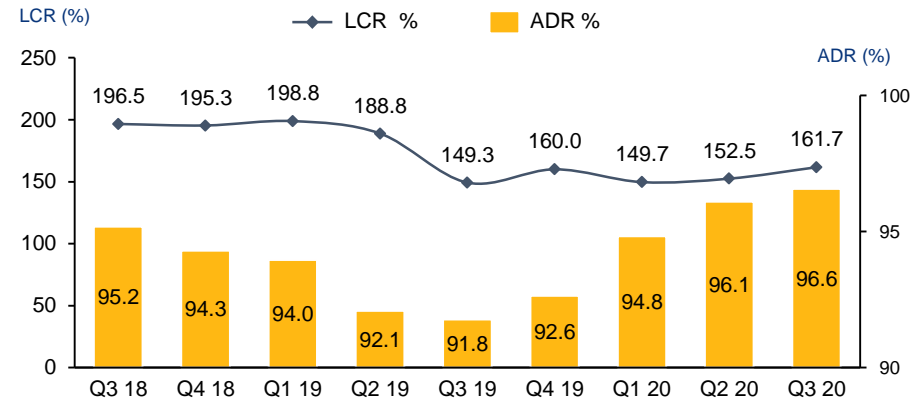


Funding and liquidity

Highlights

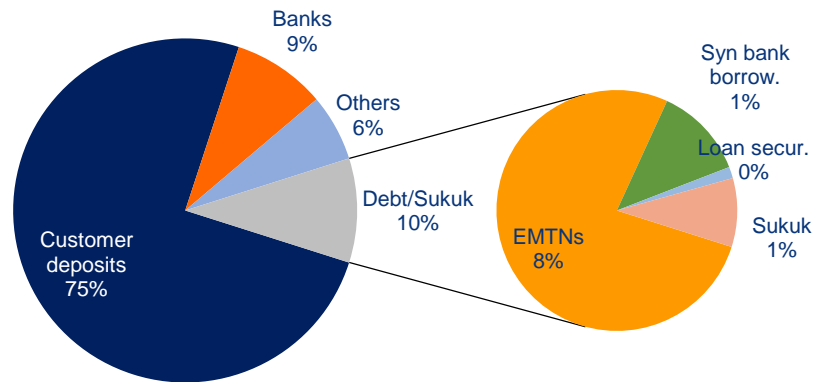
- Q3-20 LCR of 161.7% and AD ratio of 96.6% demonstrate the Group's continuing healthy liquidity
- Liquid assets* of USD 26.1bn as at Q3-20 (16% of total liabilities and 21% of total deposits)
- YTD issuance of USD 4.7bn of term debt in seven currencies including three benchmark senior public bond, sukuk issues and private placements with maturities out to 30 years
- 100% of 2020 maturities and approximately 1/3rd of 2021 maturities refinanced so far in 2020
- DenizBank established an EMTN programme and successfully issued a number of private placements

Advances to Deposit and Liquidity Coverage Ratio (%)



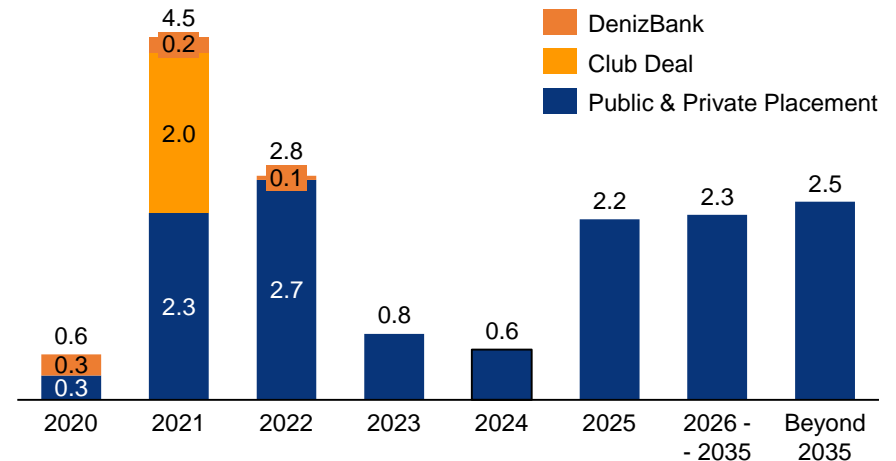
Composition of Liabilities/Debt Issued (%)

Liabilities (AED 609.4bn) Debt/Sukuk (AED 59.7bn)



Maturity Profile of Debt Issued (USD billion)

Maturity Profile of Debt/ Sukuk Issued USD 16.3bn



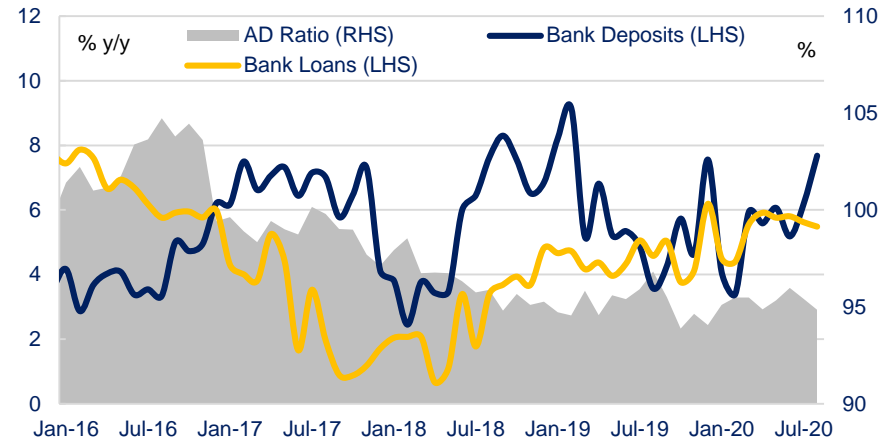
*Including cash and deposits with Central Banks but excluding interbank balances and liquid investment securities

Liquidity within the UAE banking system remains healthy

Highlights

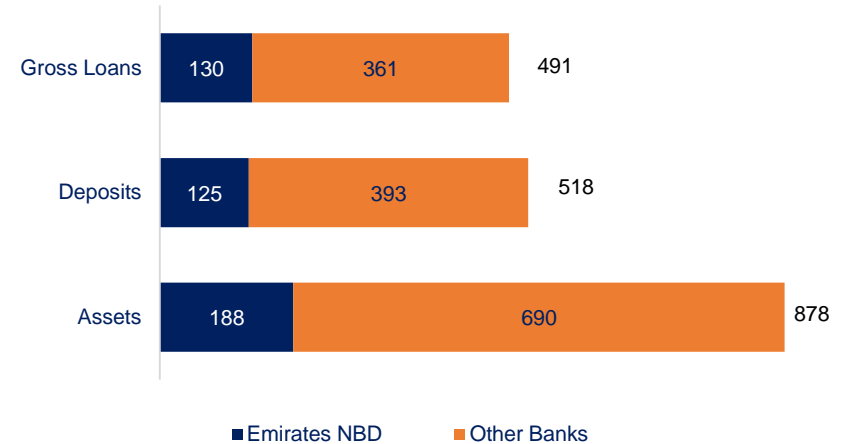
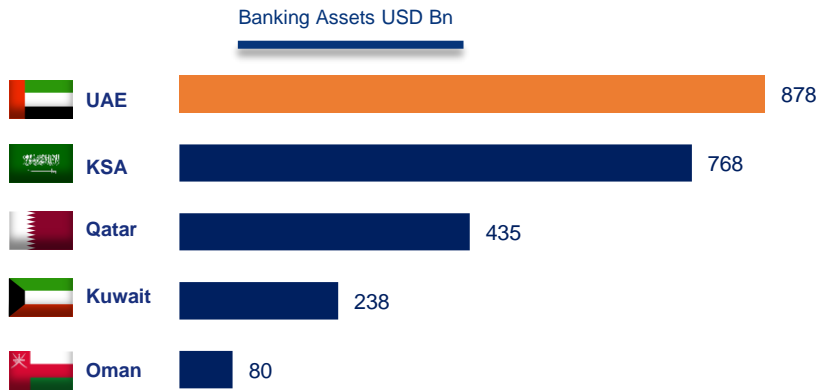
- The gross AD ratio for the UAE remained healthy at 94.9% in August 2020
- Growth in the UAE bank deposits was up 7.7% y-o-y in August. Deposit growth averaged 5.5% in Jan-August 2020
- Gross loans increased 5.5% y-o-y in August. Bank credit growth averaged 5.4% in Jan-August 2020

Breakdown of UAE bank credit by economic activity



GCC banking market, September 2020

UAE banking market (USD Bn), September 2020*

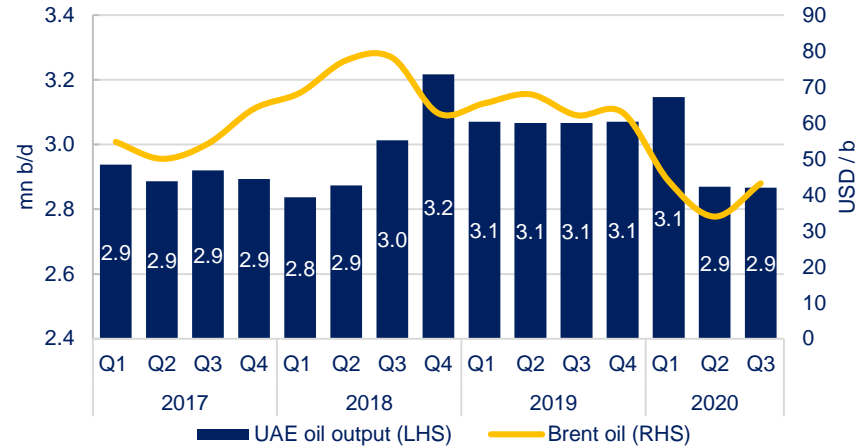


UAE economy expected to contract in 2020 before a modest recovery in 2021

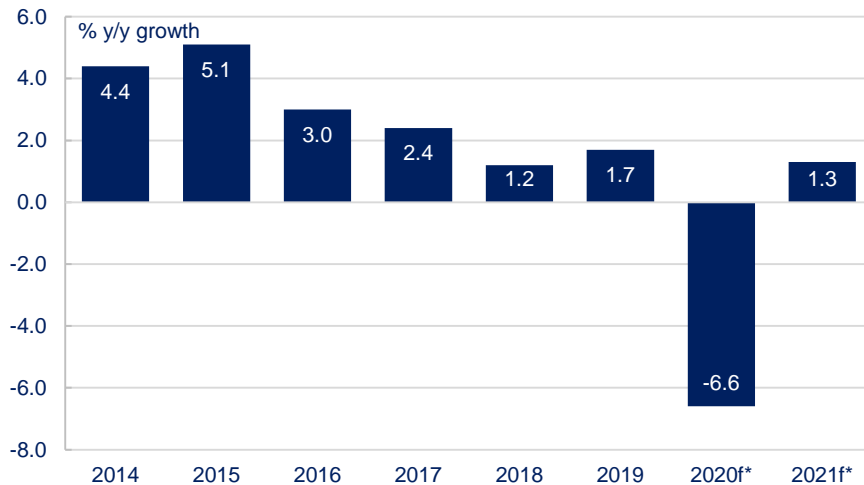
Highlights

- The IMF has revised down the annual UAE GDP growth forecast for this year to -6.6% compared to 1.7% in 2019 as the uncertainty around the economic impact of C-19 remains high
- PMI survey data showed a recovery in business activity in Q3 with the headline PMI averaging 50.4 for the quarter. The non-oil economy has continued to open-up although Tourism is partly dependent upon International visitors
- Residential real estate prices declined by -2.1% q/q in Q3 2020, according to data from ASTECO. The number of sales transactions rebounded in Q3 after a contraction in Q2
- UAE Oil production in Q3 was higher than the UAE's OPEC agreed target. Year-to-date, the UAE's crude output is down -3.5% from the 2019 average with further cuts anticipated in Q4

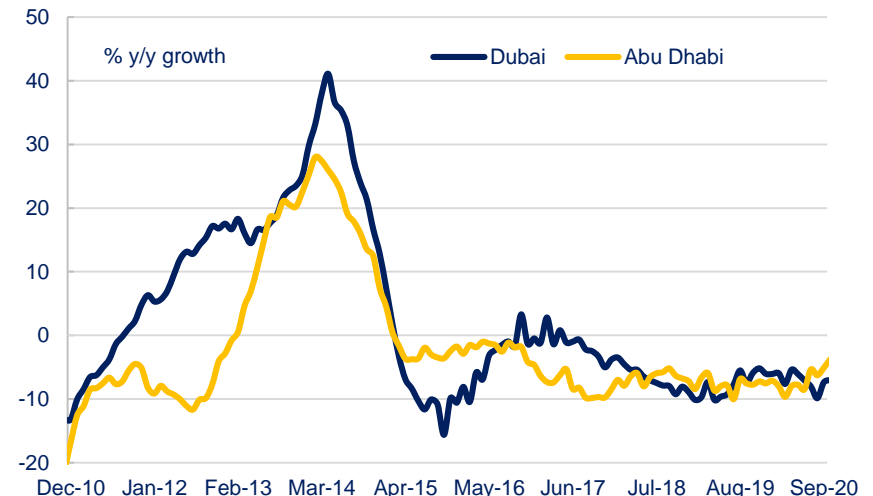
UAE oil production and prices



UAE GDP growth



Residential property prices

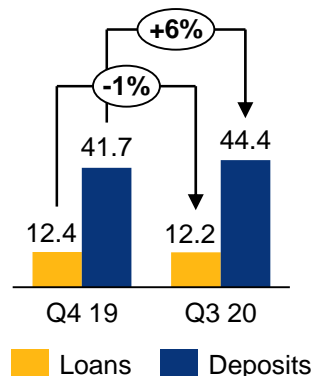


Divisional performance (Excluding DenizBank)

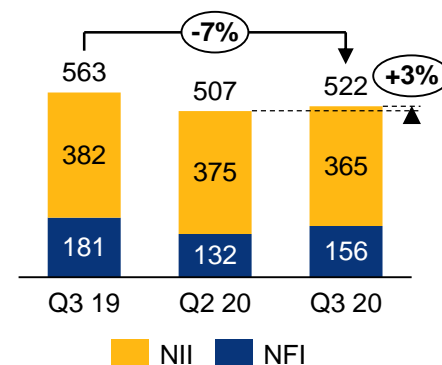
Retail Banking & Wealth Management

- RBWM income was down 7% y-o-y due to lower fee income as volumes were impacted by Covid-19
- Liabilities grew 6% supported by customer campaigns and customer advances were 1% lower on reduced activity due to the impact of Covid-19
- Q3-20 YTD cost to income ratio down to 25.5% from 27.5% y-o-y
- Relief measures rolled out for customers to minimize the impact of ongoing Covid-19 pandemic

Balance Sheet Trends USD billion



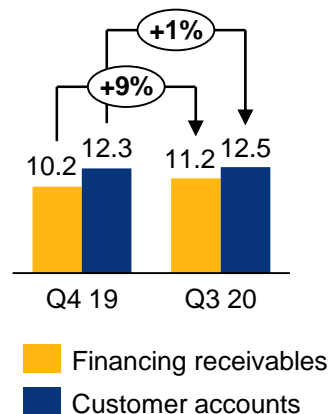
Income Trends USD million



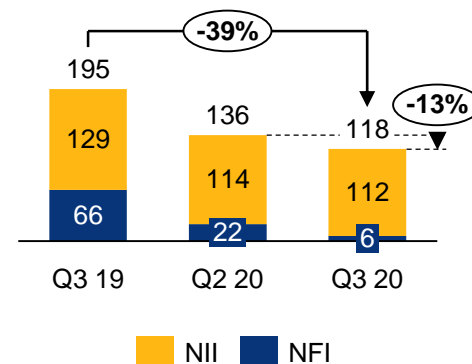
Emirates Islamic

- EI total income for Q3-20 was lower by 39% y-o-y due to the impact from Covid-19 on business activity
- Total assets at USD 19.1bn, increased by 8% from end 2019
- Financing and Investing Receivables increased by 9% to USD 11.2bn from end 2019
- Customer accounts at USD 12.5bn increased by 1% from end 2019
- CASA balances represented 70% of customer accounts compared with 63% at the end of 2019
- EI successfully issued a benchmark five-year Sukuk in Q3, further improving the liquidity profile of the Bank

Balance Sheet Trends USD billion



Income Trends USD million

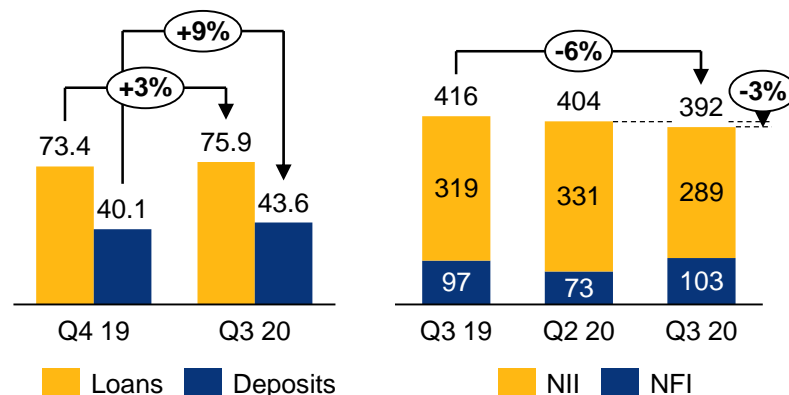


Divisional performance (Excluding DenizBank)

Corporate and Institutional Banking

- CIB income was down 6% y-o-y as the decline of 9% in net interest income on lower interest rates was partially offset by an increase in non-funded income
- Non-funded income improved 6% y-o-y as higher investment banking activity more than offset lower lending fee and trade commission income
- The division continued to invest in digitization programmes and technology to enhance the Transaction Banking Services product offering
- Loans grew 3% during the year with stable momentum in lending activity
- Deposits grew 9% with continued focus on growing CASA balances reflecting the Group's aim to reduce the average cost of funding while maintaining liquidity at an optimum level

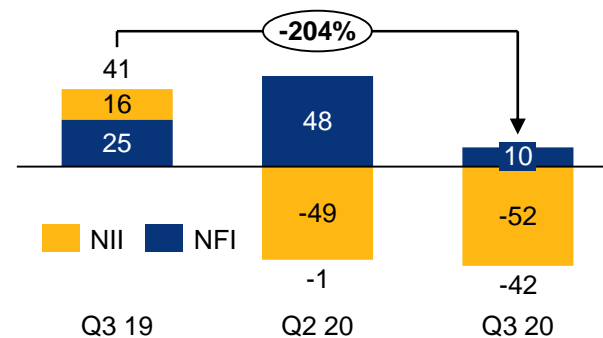
Balance Sheet Trends USD billion Income Trends USD million



Global Markets & Treasury

- GM&T income declined 204% y-o-y primarily due to the decrease in net interest income on account of lower interest rates. NFI declined 59% y-o-y
- Trading and Sales desks continued to deliver a solid performance despite significant market volatility with credit trading revenue growing by 46% during the first nine months of 2020
- Group Funding raised USD 4.7bn of term funding in the first nine months of 2020, through three benchmark senior public bond issues including a successful benchmark Sukuk by Emirates Islamic and AED 3.2bn of private placements with maturities out to 30 years

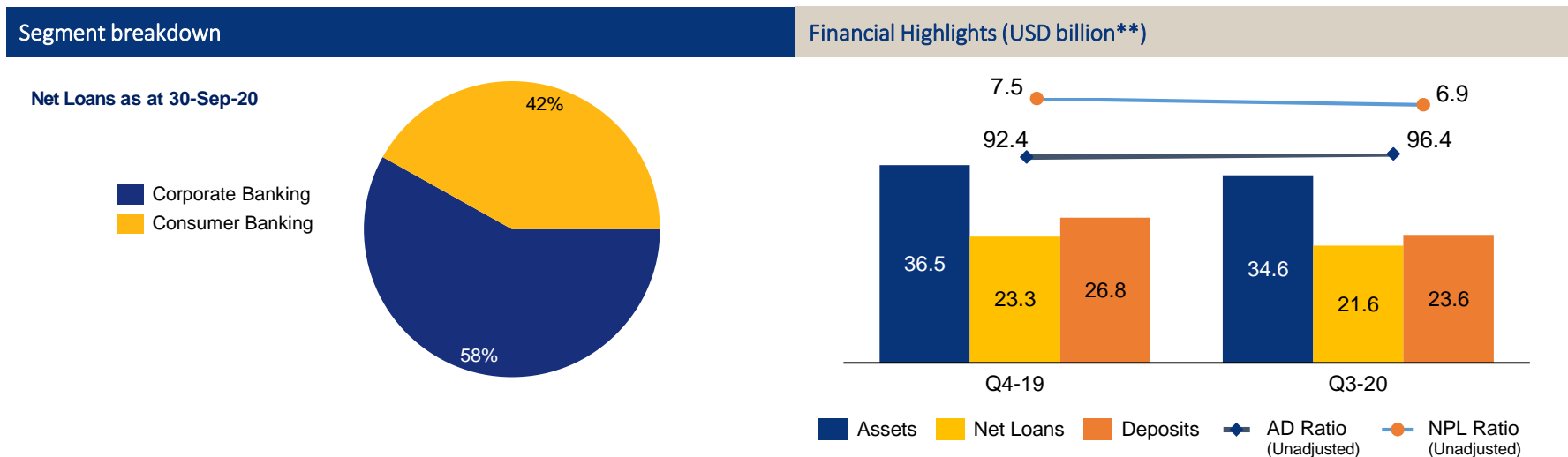
Income Trends USD million



DenizBank Business Overview



Business Overview	Financial Highlights					
<ul style="list-style-type: none"> DenizBank contributed total income of USD 522m and net profit of USD 84m to the Group for Q3-20 Operating expenses and impairment allowances amounted to USD 143m and USD 270m respectively for the same period Total assets of USD 35bn, net loans of USD 22bn and deposits of USD 24bn at the end of Q3-20 DenizBank is the fifth largest private bank in Turkey with a wide presence through a network of 742 branches and over 3,000 ATMs Operates with 706 branches in Turkey and 36 in other territories (Austria, Germany, Bahrain) Full service commercial banking platform of Corporate banking, Retail banking and Treasury Servicing around 14m customers, through 14,000+ employees 	USD million**	Q3-20	Q2-20	Better / (Worse)	Q1-20	Better / (Worse)
	Net interest income	378	378	0%	428	(12)%
	Non-funded income	144	96	50%	186	(23)%
	Total income	522	474	10%	614	(15)%
	Operating expenses	(143)	(154)	7%	(171)	17%
	Pre-impairment operating profit	380	320	18%	444	(14)%
	Impairment allowances	(270)	(178)	(51)%	(267)	(1)%
	Operating profit	110	142	(23)%	176	(38)%
	Taxation charge	(25)	(26)	4%	(39)	36%
	Net profit	84	116	(27)%	137	(38)%
	Cost: income ratio	27.3%	32.4%	5.1%	27.8%	0.5%
	Net interest margin	4.28%	4.40%	(0.12)%	4.92%	(0.64)%



All financial numbers post acquisition (1-Aug-19) include the fair value adjustments, unless otherwise stated.
**Metrics converted to AED using spot / average exchange rate for balance sheet / income statement



INVESTOR RELATIONS



Emirates NBD Head Office | 4th Floor

PO Box 777 | Dubai, UAE



IR@emiratesnbd.com



Tel: +971 4 609 3046