

EMIRATES NBD PJSC
BASEL II – PILLAR III DISCLOSURES
FOR THE YEAR ENDED 31 DECEMBER 2011



BASEL II – PILLAR III DISCLOSURES

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OVERVIEW

In November 2009, The Central Bank of the United Arab Emirates (“CBUAE”) issued guidelines for implementation of Basel II Capital Accord in the banks in UAE. As per the circular, the Standardized Approach for Credit Risk was to apply immediately with an expectation that internationally active UAE banks and larger institutions will migrate to the Foundation Internal Rating Based (FIRB) in due course. The CBUAE Basel II framework is intended to strengthen the market discipline and risk management while enhancing the safety and soundness of the banking industry in UAE.

The guidelines for Pillar I – Calculation of Credit Risk pertain to the Standardized Approach of Basel II only. One of the major changes brought in with the new guidelines is the ability to apply, on an asset class basis, risk weightings determined from ratings provided by External Credit Assessment Institutions (“ECAI”) approved by CBUAE.

CBUAE requires the Pillar II – Supervisory Review Process to focus on each bank’s Internal Capital Adequacy Assessment Process (ICAAP) in addition to Pillar I Capital calculations. The ICAAP should include a risk based, forward looking view of but not limited to Credit, Market and Operational risk Capital.

The purpose of Pillar III – Market Discipline is to complement the minimum capital requirements (Pillar I) and the supervisory review process (Pillar II). The CBUAE supports the enhanced market discipline by developing a set of disclosure requirements which will allow market participants to assess key pieces of information on the scope of application, capital, risk exposure, risk assessment process and hence the capital adequacy of the institution. The Pillar III disclosures, based on a common framework, are an effective means of informing the market about the risks faced by a bank, and provide a consistent and understandable disclosure framework that enhances transparency and comparability.

In compliance with the CBUAE guidelines and Basel II accord, these disclosures include information on the Group’s risk management objectives and policies, risk assessment processes and computation, capital management and capital adequacy.

Quantitative information on risk assessment (per standardized approach) includes:

- Risk weighted assets of the Group - credit risk, market risk and operational risk
- Credit risk profile of gross credit exposure by counterparty classifications, rated/unrated
- Profile of gross credit exposure by economic activity, geographical region and maturity
- Profile of credit risk mitigation by economic activity, geographical region and maturity
- Profile of impaired loans by economic activity and geographical region

Information on capital adequacy includes:

- Capital adequacy computation
- Capital profile – Tier I and Tier II

Introduction

The CBUAE supervises Emirates NBD (“ENBD” or the “bank”) and its subsidiaries (together referred to as the “Group”) on a consolidated basis, and therefore receives information on the capital adequacy of, and sets capital requirements for, the Group as a whole. The capital requirements are computed at a Group level using the Basel II framework of the Basel Committee on Banking Supervision (“Basel Committee”), after applying the amendments advised by the CBUAE, within national discretion. Basel II is structured around three ‘pillars’: minimum capital requirements (Pillar I); supervisory review process (Pillar II); and market discipline (Pillar III).

Pillar III disclosures 2011

Pillar III complements the minimum capital requirements and the supervisory review process. Its aim is to encourage market discipline by developing a set of disclosure requirements which allow market participants to assess certain specified information on the scope of application of Basel II, capital, particular risk exposures and risk assessment processes, and hence the capital adequacy of the institution. Disclosures consist of both quantitative and qualitative information and are provided at the consolidated level.

Future Developments

The regulation and supervision of financial institutions is currently undergoing a period of significant change in response to the global financial crisis. Increased capital requirements and regulatory focus on Liquidity Risk have been announced by the Basel Committee in December 2010, commonly known as Basel III. These developments are being tracked by the Group and necessary dialogue conducted with the regulators, for timely changes to the Capital Management and Disclosure regimes.

Verification

The Pillar III Disclosures for the year 2011 have been appropriately verified internally and have been reviewed by the Group’s statutory auditor, per governing standards. The auditors have concluded that disclosures in this document are adequate and are in accordance with the guidelines issued by the CBUAE.

Implementation of Basel II guidelines

The Group is compliant with Standardized Approach for Credit, Market and Operational Risk (Pillar I) with effect from 31 December 2007.

The Bank also assigns capital on other than Pillar I risk categories, for ‘Interest Rate risk on Banking Book’ and for ‘Business Risk’, within the Pillar II framework. Details on Pillar II methodologies are contained in section – “Capital Management and Stress Testing” of this report.

Development on Advanced IRB Approaches (Credit Risk) is a multi track initiative, within the guidelines of the Central Bank and the Group is planning to complete migration to advanced approach upon publication of final CBUAE guidelines, which are expected in 2012.

Group Structure

The Bank was incorporated in the United Arab Emirates on 16 July 2007, under the Commercial Companies Law (Federal Law Number 8 of 1984 as amended) as a Public Joint Stock Company. The bank is listed on the Dubai Financial Market.

The Group’s principal business activity is corporate, consumer, treasury, investment banking, Islamic financing and asset management services.

The complete listing of all the subsidiaries and associate companies of Emirates NBD as of 31 December 2011 is as follows:

	Group % Shareholding	Nature of Business	Country of Incorporation	Description of Accounting Treatment (Consolidation/ Investment Accounting)	Description of Regulatory Capital Treatment (Consolidation/ Deduction from capital/ Neither)
Subsidiaries:					
Buzz Contact Centre Solutions LLC	100	Call centre management services	Dubai, U.A.E.	Consolidation	Consolidation
Diners Club (UAE) LLC	100	International charge card	Dubai, U.A.E.	Consolidation	Consolidation
E.T.F.S. LLC	100	Trade finance services	Dubai, U.A.E.	Consolidation	Consolidation
Emirates Financial Services PSC	100	Funds management	Dubai, U.A.E.	Consolidation	Consolidation
Emirates Funds Managers (Jersey) Limited	100	Asset management	Jersey, U.K.	Consolidation	Consolidation
Emirates NBD Properties LLC	100	Real estate	Dubai, U.A.E.	Consolidation	Consolidation
Emirates NBD Securities LLC	100	Brokerage services	Dubai, U.A.E.	Consolidation	Consolidation
Emirates Loyalty Company LLC (under liquidation)	100	Customer loyalty and smart card services	Dubai, U.A.E.	Consolidation	Consolidation
Emirates NBD Asset Management Limited (registered in Dubai International Financial Centre)	100	Asset management	Dubai, U.A.E.	Consolidation	Consolidation
Emirates Islamic Bank PJSC	99.8	Islamic banking	Dubai, U.A.E.	Consolidation	Consolidation
Emirates Money Consumer Finance LLC	100	Consumer Finance	Dubai, U.A.E.	Consolidation	Consolidation
Emirates Funds LLC	100	Asset Management	Dubai, U.A.E.	Consolidation	Consolidation
Emirates NBD Capital (KSA) LLC	100	Investment Services	KSA	Consolidation	Consolidation
Emirates NBD Trust Company (Jersey) Limited	100	Trust administration services	Jersey, U.K.	Consolidation	Consolidation
Dubai Bank	100	Islamic Banking	Dubai, U.A.E.	Consolidation	Consolidation
Tanfeeth LLC	100	Shared services organization	Dubai, U.A.E.	Consolidation	Consolidation
Emirates NBD Global Funding Limited	100	Medium term borrowing and money market transactions	Cayman Islands, U.K.	Consolidation	Consolidation
Entities based on assessment of control:					
Group tranche of Emblem Finance Company No. 2 Limited		SPE for asset securitization		Consolidation	Consolidation
Emirates NBD Auto Financing Limited ("Repack")		SPE for asset securitization		Consolidation	Consolidation

	Group % Shareholding	Nature of Business	Country of Incorporation	Description of Accounting Treatment (Consolidation/ Investment Accounting)	Description of Regulatory Capital Treatment (Consolidation/ Deduction from capital/ Neither)
Associates:					
Emirates NBD Auto Finance Limited ("APC")		SPE for asset securitization		Consolidation	Consolidation
National General Insurance Company PSC	36.7	General and life insurance	Dubai, U.A.E.	Equity Accounting	Neither - Included in gross credit exposure at carrying value
Union Properties PJSC	47.6	Real estate	Dubai, U.A.E.	Equity Accounting	Neither - Included in gross credit exposure at carrying value
Joint ventures:					
Network International LLC	51	Card processing services	Dubai, U.A.E.	Equity Accounting	Neither - Included in gross credit exposure at carrying value

CONSOLIDATED CAPITAL STRUCTURE

The Group's regulatory capital is calculated as per the guidelines issued by CBUAE and it comprises of:

- Tier 1 Capital** which is considered as the core measure of the Group's financial strength and includes share capital, reserves, retained earnings and minority interests (net of treasury shares and goodwill) and;
- Tier 2 Capital** which consists of qualified subordinated debts and allowed portions of revaluation reserves & general provisions.

The Bank's share capital as at 31 December 2011 comprised of 5,557,774,724 issued and fully paid shares of value AED 1 each. The detailed breakdown of the capital structure of the bank is as follows:

Particulars	2011 AED '000s	2010 AED '000s
Tier 1 Capital		
1. Paid up share capital/ common stock	17,827,899	17,827,899
2. Reserves		
a. Statutory reserve	2,451,405	2,198,205
b. Special reserve	-	-
c. General reserve	10,457,042	9,569,942
3. Non-controlling interest in the equity of subsidiaries	46,280	93,820
4. Innovative capital instruments	-	-
5. Other capital instruments	4,000,000	4,000,000
6. Surplus capital from insurance companies	-	-
Subtotal	34,782,626	33,689,866
Less: Deductions for regulatory calculation		
Less: Deductions from Tier 1 capital	(5,877,193)	(5,997,786)
Tier 1 Capital - Subtotal (A)	28,905,433	27,692,080
Tier 2 Capital (B)	16,686,640	15,873,694
Less: Other deductions from capital (C)	-	-
Tier 3 Capital (D)	-	-
Total eligible capital after deductions (A+B+C+D)	45,592,073	43,565,774

Note

In June 2009, the Group issued regulatory tier I capital notes amounting to AED 4 billion. The notes are perpetual, subordinated, unsecured and have been issued at a fixed interest rate for the first five years and on a floating rate basis thereafter. The bank can elect not to pay a coupon at its own discretion. Note holders will not have a right to claim the coupon and the event is not considered an event of default. The notes carry no maturity date and have been classified under equity.

Capital Adequacy

The Group's Capital Adequacy ratio as at 31 December 2011 was 20.53% and Tier 1 ratio was 13.02% (in 2010, the Capital Adequacy ratio was 19.76% and Tier 1 ratio 12.56%) against the regulatory requirement of minimum of 12% and 8% respectively. The Group ensures adherence to CBUAE requirements by monitoring its Capital Adequacy against higher internal limits.

Each banking subsidiary is directly regulated by its local banking supervisor which sets and monitors its capital adequacy requirements. CBUAE monitors the Capital Adequacy requirements of Emirates NBD at the Group level and also separately for Emirates Islamic Bank and Dubai Bank, subsidiaries of Emirates NBD.

CAPITAL ADEQUACY (STANDARDIZED APPROACH)

	2011 Capital Charge AED '000s	2010 Capital Charge AED '000s
Capital Requirements		
Credit Risk	24,780,782	24,529,865
Market Risk	185,856	281,968
Operational Risk	1,682,370	1,651,515
Total Capital Requirements (Refer Note)	26,649,008	26,463,348
Capital Ratio		
Total for Top consolidated Group	20.53%	19.76%
Tier 1 ratio only for top consolidated group	13.02%	12.56%
Total for each significant bank subsidiary		
Emirates Islamic Bank	18.18%	17.56%

Note

Risk weighted assets as at 31 December 2011 are AED 222,075 million and as at 31 December 2010 are AED 220,528 million.

Standardized Approach – Credit risk & credit risk mitigation

Under Standardized Approach, all credit exposures are assessed according to the counterparty classifications and against the ECAI ratings as advised under national discretion (November 2009):

- Claims on sovereign and central banks in the GCC are risk weighted at 0%.
- Domestic currency claims on a non commercial GCC Public Sector Enterprise (PSE) are treated as claims on their sovereigns if their central bank or monetary authority treats them as such. Foreign currency claims on such a PSE are risk weighted one grade less favorable than its sovereign i.e. 20% risk weight. Claims on other foreign PSEs are risk weighted one grade less favorable than its sovereign.
- Claims on commercial companies owned by a GCC sovereign or PSEs that operate as commercial organizations are treated as claims on a corporate and risk weighted in accordance with ratings from acceptable ECAIs.
- ECAI ratings are also used to determine the capital requirements against exposures to banks and financial institutions. The group uses option 2 (one of alternative risk weight and ECAI ratings matrices as prescribed in the Basel II accord) for determining the capital requirements in line with the supervisory discretion adopted by the CBUAE.
- Claims on corporate entities are risk weighted at prescribed risk weights applicable per the latest ECAI rating of the counterparty. Claims on unrated corporate entities are risk weighted at 100%.
- Consumer banking exposure is classified into 'Qualified residential mortgage', 'Qualified regulatory retail portfolio' and 'Others'; per the CBUAE Basel II guidelines and risk weighted at 35%, 75% and 100% respectively.
- All other assets are classified between 'assets under higher risk categories' and 'others'; and risk weighted at prescribed risk weights.

For standardized capital adequacy calculations, the following rules are applied consistently to determine the appropriate ECAI ratings:

- Where more ECAI ratings of two acceptable rating agencies are available, the lower (worse) of the two is considered.
- Where the ECAI ratings are split evenly between all four rating agencies, the more conservative ratings are considered.
- Acceptable ECAI agencies are Moody's, S&P, Fitch and Capital Intelligence.

Credit Risk

The total capital charge for credit risk as at 31 December 2011 is AED 24,781 million (2010: AED 24,530 million) as detailed below:

GROSS CREDIT EXPOSURE AS PER STANDARDIZED APPROACH

	2011		2010	
	Gross Exposure AED '000s	Risk Weighted Assets AED '000s	Gross Exposure AED '000s	Risk Weighted Assets AED '000s
Claims on sovereigns	83,497,999	140,546	90,499,982	213,003
Claims on non-central government public sector entities	1,802,945	24,335	2,512,306	29,192
Claims on multi lateral development banks	-	-	-	-
Claims on banks	28,603,941	15,227,827	21,207,688	9,992,444
Claims on securities firms	-	-	-	-
Claims on corporate	128,020,098	119,562,776	133,729,131	127,949,129
Claims included in the regulatory retail portfolio	17,459,636	14,076,695	15,241,817	11,763,539
Claims secured by residential property	6,625,446	4,572,973	6,092,656	3,831,315
Claims secured by commercial real estate	3,290,951	3,285,465	2,248,033	2,248,033
Past due loans	38,353,834	34,022,681	29,937,883	31,165,916
Higher-risk categories	842,709	1,264,063	693,857	1,040,786
Other assets	16,804,781	12,766,691	18,877,363	14,133,116
Claims on securitized assets	-	-	-	-
Credit derivatives (Banks selling protection)	2,757,680	1,562,465	3,345,280	2,049,071
Total	328,060,020	206,506,517	324,385,996	204,415,544

Market Risk

Market risks subject to capital charge are as follows:

- Interest Rate Risk
- Foreign Exchange Risk
- Equity Exposure Risk
- Commodity Risk
- Options Risk

The scope of the charges is restricted to 'trading book' only for the interest rate risk and equity positions whilst the remaining will apply to the bank's entire positions.

The total Capital requirement for Market Risk as at 31 December 2011 is AED 186 million (2010: AED 282 million) as detailed below:

CAPITAL REQUIREMENT FOR MARKET RISK AS PER STANDARDIZED APPROACH

	2011 AED '000s	2010 AED '000s
Interest rate risk	174,067	227,668
Equity position risk	4,806	26,371
Options risk	1,819	103
Foreign exchange risk	5,164	27,826
Total capital requirement	185,856	281,968

Operational Risk

Basel II framework outlines three methods for calculating the risk charge for operational risk – Basic Indicator, Standardized Approach and Advanced Measurement Approach. The Group presently follows the Standardized Approach.

The total capital requirement for Operational Risk as at 31 December 2011 is AED 1,682 million (2010: AED 1,652 million). This charge is computed by categorizing the Group's activities into 8 business lines (as defined by Basel II guidelines) and multiplying the line's three year average gross income by a pre-defined beta factor.

RISK MANAGEMENT OBJECTIVES AND POLICIES

Risk management framework:

The complexity in the Group's business operations and diversity of geographical locations requires identification, measurement, aggregation and effective management of risk. The Group manages its risks through a comprehensive risk management framework which incorporates organisational structure, risk measurement and monitoring processes.

The key features of the Group's risk management framework are:

- The Board of Directors ("the Board") has the overall responsibility of managing risk and provides the overall risk management direction and oversight.
- The Group's risk appetite is determined by the EXCO and approved by the Board.
- Board committees meet regularly and are responsible for monitoring compliance with the risk management policies and procedures, and for reviewing the adequacy of the risk management framework.
- The Group's overall risk management policies are managed by the Group Risk management function ("Group Risk"), headed by the General Manager, Risk ("CRO"). This function is independent of the business divisions.
- Risk management is embedded in the Group as an intrinsic process.

Group Risk assists senior management in controlling and actively managing the Group's overall risk profile. This function also ensures that:

- Risk policies, procedures and methodologies are consistent with the Group's risk appetite.
- The Group's overall business strategy is consistent with its risk appetite.
- Appropriate risk management architecture and systems are developed and implemented.

Risk management process:

Through the risk management framework, transactions and outstanding risk exposures are quantified and compared against authorized limits, whereas non quantifiable risks are monitored against policy guidelines and key risk and control indicators. Any discrepancies, excesses or deviations, are escalated to the management for appropriate and timely action.

Credit Risk

Credit Risk is the risk that a customer or counterparty will fail to meet a commitment thereby, resulting in a financial loss to the Group. Credit risk also captures 'Settlement risk', which is the risk of a counterparty failing to deliver on a financial markets transaction at settlement, and 'Residual risk', which arises from an insufficient ability to realize collaterals later.

Credit risk management and structure:

The approach to credit risk management is based on the foundation of preserving the independence and integrity of the credit risk assessment, management and reporting processes combined with clear policies, limits and approval structures in the business segments.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Credit Risk (Continued)

The Group's credit policy focuses on the core credit policies and includes lending parameters, target businesses, specific policy guidelines, management of high risk customers and provisioning guidelines.

The Board and the Board Credit and Investment Committee ("BCIC") have delegated authority to the Management Credit and Investment Committee ("MCIC") and certain members of the senior management to facilitate and effectively manage the business. A chain of specific delegated limits are also vested upon individuals starting from business unit levels to the Chief Executive Officer ("CEO"). However, the board and the BCIC retain the ultimate authority to approve larger credits.

Independent functions within Group Risk manage credit risks on the corporate and consumer portfolios.

Management of Corporate Credit Risk:

The process for managing corporate credit risk is as follows:

- Credit facilities are granted based on the detailed credit risk assessment of the counterparty. The assessment considers the purpose of the facility, customers' creditworthiness, sources of re-payment, prevailing and potential macro-economic factors, industry trends and also the customer's standing within the industry.
- The credit facility administration process is undertaken by a segregated function to ensure proper execution of all credit approvals and maintenance of documentation and proactive controls over maturities, expiry of limits and collateral valuations.
- Borrower risk grading – Internal rating models have been developed and implemented across various business segments of the bank to assess the credit quality of the borrowers. The bank uses these models to assign internal risk grades to these borrowers on the bank's rating Masterscale. The rating Masterscale consists of 25 performing and 3 non-performing or default grades. In parallel each borrower is rated on a scale of 1 to 5, in line with the CBUAE requirements.
- Management of high risk accounts – This includes identification of delinquent accounts, sectors with higher risk and controls applicable for close monitoring. Policies on interest suspension and provisioning are strictly adhered to thereby reflecting actual income and quality of assets.
- Exceptions monitoring and management – Exceptions are monitored and managed in line with credit policies.

Management of Consumer Credit Risk:

- An independent unit formulates consumer credit policies and monitors compliance.
- Policies are reviewed and updated on a regular basis to ensure that current market trends are considered on a timely basis.
- Consumer lending is handled through a workflow driven system that assists underwriters in assigning limits and in the approval of exceptions.
- All new products are evaluated against approved policy guidelines. The evaluation takes into account the risk and reward dynamics.
- The risk grade of an account reflects the associated risks measured by the delinquency history. Application and behavior Probability of Default ("PDs") are used to map consumer exposures to the bank's Masterscale.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Concentration Risk

Concentration Risk is the risk related to any single exposure or group of exposures with the potential to produce losses large enough to threaten a bank's financial health or ability to maintain its core operations.

The Group recognizes the importance of concentration risk and strictly adheres to the individual and aggregate regulatory set percentage limits for the Group's capital base. Corporate credit follows concentration risk in areas like country, industry and individual level concentration. Consumer credit follows concentration level by employer, nationality and income segments. There are no automatic triggers for policy changes or early actions, but these concentration indicators are closely tracked and manually monitored on quarterly basis to ensure that the portfolio is free of major concentration risks.

At present there is no specific capital requirement for concentration risk.

Within the economic capital framework, concentration risk is considered implicitly. Therefore, this risk type will not be treated as a stand-alone risk and, hence, it is not quantified as a specific, separate capital charge.

Gross Credit Exposures as per different Currencies are listed below:

GROSS CREDIT EXPOSURE – CURRENCY CLASSIFICATION

31 DECEMBER 2011		AED '000s							
	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
Foreign Currency	35,995,952	9,521,023	24,784,785	70,301,760	785,037	3,070,190	15,535,546	19,390,773	89,692,533
AED	185,087,042	2,285,052	32,710,086	220,082,180	3,701,724	551,044	14,032,539	18,285,307	238,367,487
Total	221,082,994	11,806,075	57,494,871	290,383,940	4,486,761	3,621,234	29,568,085	37,676,080	328,060,020

31 DECEMBER 2010		AED '000s							
	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
Foreign Currency	34,944,134	6,799,843	21,534,727	63,278,704	635,850	3,277,342	15,949,066	19,862,258	83,140,962
AED	172,539,304	2,807,571	46,964,144	222,311,019	1,658,166	499,253	16,776,596	18,934,015	241,245,034
Total	207,483,438	9,607,414	68,498,871	285,589,723	2,294,016	3,776,595	32,725,662	38,796,273	324,385,996

The group's credit exposure by Geography and Economic activity, both funded and non-funded is detailed below:

GROSS CREDIT EXPOSURE BY GEOGRAPHY

31 DECEMBER 2011		AED '000s							
	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
United Arab Emirates	210,004,311	6,622,609	38,103,176	254,730,096	4,196,400	1,995,596	25,989,816	32,181,812	286,911,908
GCC excluding UAE	7,370,421	2,840,850	5,736,983	15,948,254	289,630	55,972	1,837,736	2,183,338	18,131,592
Arab League (excluding GCC)	38,989	-	447,243	486,232	-	-	272,375	272,375	758,607
Asia	1,163,406	358,840	2,087,966	3,610,212	672	39,479	1,165,092	1,205,243	4,815,455
Africa	18,395	-	2,140	20,535	-	-	7,521	7,521	28,056
North America	870,337	283,290	2,527,530	3,681,157	37	158,108	8,548	166,693	3,847,850
Europe	1,305,361	1,700,486	6,317,098	9,322,945	22	1,372,079	247,709	1,619,810	10,942,755
Australia	-	-	58	58	-	-	67	67	125
Others	311,774	-	2,272,677	2,584,451	-	-	39,221	39,221	2,623,672
Total	221,082,994	11,806,075	57,494,871	290,383,940	4,486,761	3,621,234	29,568,085	37,676,080	328,060,020

GROSS CREDIT EXPOSURE BY GEOGRAPHY (Continued)

	31 DECEMBER 2010						AED '000s		
	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
United Arab Emirates	197,116,349	4,486,536	51,144,089	252,746,974	1,930,108	2,594,592	29,580,893	34,105,593	286,852,567
GCC excluding UAE	5,587,919	1,877,383	7,395,988	14,861,290	362,941	70,007	737,392	1,170,340	16,031,630
Arab League (excluding GCC)	46,243	116,048	189,124	351,415	16	223	201,423	201,662	553,077
Asia	823,792	268,673	1,094,933	2,187,398	892	1,349	1,037,688	1,039,929	3,227,327
Africa	3,562	-	154,733	158,295	-	-	7,689	7,689	165,984
North America	209,362	912,721	2,612,754	3,734,837	37	126,093	11,698	137,828	3,872,665
Europe	2,211,268	1,794,114	5,434,956	9,440,338	22	984,270	1,146,035	2,130,327	11,570,665
Australia	-	-	12	12	-	61	425	486	498
Others	1,484,943	151,939	472,282	2,109,164	-	-	2,419	2,419	2,111,583
Total	207,483,438	9,607,414	68,498,871	285,589,723	2,294,016	3,776,595	32,725,662	38,796,273	324,385,996

GROSS CREDIT EXPOSURE BY ECONOMIC ACTIVITY

	31 DECEMBER 2011							AED '000s	
	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
Agriculture, fishing & related activities	21,572	-	-	21,572	3,482	-	28,196	31,678	53,250
Crude, oil gas, mining & quarrying	897,868	176,388	16,811	1,091,067	18,400	-	624,615	643,015	1,734,082
Manufacturing	6,112,072	399,837	26,306	6,538,215	209,772	-	189,506	399,278	6,937,493
Electricity & Water	-	-	-	-	48,000	-	331,730	379,730	379,730
Construction	7,716,535	677,748	181,742	8,576,025	580,817	-	2,128,965	2,709,782	11,285,807
Trade	8,250,896	-	-	8,250,896	144,407	-	1,723,813	1,868,220	10,119,116
Transport, Storage & Communication	4,550,020	743,316	16,328	5,309,664	4,089	-	990,440	994,529	6,304,193
Financial Institutions	31,468,248	4,420,361	54,408,812	90,297,421	110,832	2,892,585	6,161,018	9,164,435	99,461,856
Real Estate	33,318,813	86,497	2,344,069	35,749,379	1,049,761	-	1,288,575	2,338,336	38,087,715
Services	17,532,702	1,442,950	422,607	19,398,259	792,744	-	1,845,692	2,638,436	22,036,695
Government	59,958,816	3,253,617	61,295	63,273,728	120,825	-	504,487	625,312	63,899,040
Personal – Retail	29,328,299	-	-	29,328,299	-	-	1,319,023	1,319,023	30,647,322
Personal – Corporate	11,515,282	-	-	11,515,282	230,858	-	5,528	236,386	11,751,668
All Others	6,153,856	605,361	13,662	6,772,879	1,172,774	728,649	12,426,497	14,327,920	21,100,799
Add: Grossing up of interest in suspense	4,258,015	-	3,239	4,261,254	-	-	-	-	4,261,254
Total	221,082,994	11,806,075	57,494,871	290,383,940	4,486,761	3,621,234	29,568,085	37,676,080	328,060,020

GROSS CREDIT EXPOSURE BY ECONOMIC ACTIVITY (Continued)

	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
	36,705	-	-	36,705	-	-	-	-	36,705
Agriculture, fishing & related activities	273,382	-	34,643	308,025	-	-	166,935	166,935	474,960
Crude, oil gas, mining & quarrying	8,145,529	516,068	442,971	9,104,568	17,981	-	204,028	222,009	9,326,577
Manufacturing	-	-	-	-	-	-	471,934	471,934	471,934
Electricity & Water	6,529,128	338,668	102,369	6,970,165	737,481	-	1,239,723	1,977,204	8,947,369
Construction	7,555,102	-	-	7,555,102	119,733	-	3,202,014	3,321,747	10,876,849
Trade	4,476,844	706,317	421,454	5,604,615	234,290	-	857,839	1,092,129	6,696,744
Transport, Storage & Communication	28,407,056	4,052,477	63,248,938	95,708,471	22,760	2,736,661	4,827,847	7,587,268	103,295,739
Financial Institutions	32,631,906	132,228	2,341,851	35,105,985	21,000	-	4,036,589	4,057,589	39,163,574
Real Estate	18,301,757	861,016	641,849	19,804,622	142,987	-	1,307,065	1,450,052	21,254,674
Services	54,015,057	2,218,433	363,667	56,597,157	-	-	6,383	6,383	56,603,540
Government	25,736,668	-	-	25,736,668	-	-	1,618,971	1,618,971	27,355,639
Personal – Retail	12,048,298	-	-	12,048,298	147,838	-	-	147,838	12,196,136
Personal – Corporate	7,081,905	782,207	899,079	8,763,191	849,946	1,039,934	14,786,334	16,676,214	25,439,405
All Others	2,244,101	-	2,050	2,246,151	-	-	-	-	2,246,151
Add: Grossing up of interest in suspense	-	-	-	-	-	-	-	-	-
Total	207,483,438	9,607,414	68,498,871	285,589,723	2,294,016	3,776,595	32,725,662	38,796,273	324,385,996

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AED '000s

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Credit Risk Monitoring:

The Group's exposures are continuously monitored through a system of triggers and early warning signals, which are used in the risk grading process. These are supplemented by monitoring of account conduct, valuation of collateral and market intelligence.

The health of the Group's credit portfolio is continuously assessed and monitored on the basis of exception, management information reports and returns generated by the business and credit units. Credit risk is also monitored on an ongoing basis with formal monthly and quarterly reporting to ensure senior management is aware of shifts in the credit quality of the portfolio along with changing external factors.

A specialized "Special Loans Group" team handles the management and collection of problem credit facilities.

Development and Testing for Advanced Models (BII - IRB Approach)

The Group has, over the years, committed to enhanced Risk Management tools and practices, as a strategic business advantage. Credit Risk management is at the forefront of such developments, and following paragraphs describe the present state of play.

Emirates NBD Masterscale

The group has implemented a Masterscale comprising of 25 performing and 3 non performing grades. The rating Masterscale is used across the Group and provides a consistent view on credit risks across different counterparties and products i.e. retail, corporate, small and medium enterprises, sovereigns, banks and financial institutions.

Corporate and SME Models

The bank has developed internal rating models to determine the probability of default for Corporate and SME portfolios. These models are developed using expert panel approach. This approach utilizes the knowledge of credit/business experts that have experience of the customer/industry type being modeled. These models combine quantitative & qualitative aspect of the borrower to arrive at the standalone rating. A comprehensive early warning framework ensures that all market based warning signals are picked up to initiate account specific actions in a timely manner.

Financial Institutions Models

The Group has developed internal models for its Banks and Financial Institutions portfolios. These models have been developed using the shadow ratings approach. Bank's internal processes and procedures have been aligned to ensure that deterioration in credit quality of the counterparties is picked up proactively through early warning signals monitoring which is an integral part of the internal rating model.

Retail Scorecards

Retail credit underwriting continues to evolve on scientific basis with the introduction of application, behavior and collection scorecards. Loss Given Default (LGD) and Exposure at Default (EAD) scorecards have also been developed and implemented by the Bank. Application scorecards are used to approve or reject customers while behavior scorecards are used to enhance cross-selling campaigns, devise collection strategies and carry out portfolio management actions. The group introduced risk based pricing in 2010 which has gone through further refinements during the year.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Model Governance and Validation

Group Risk Model Governance standards govern the process through which risk rating systems are initially developed, judged fit for purpose, approved and implemented; the conditions under which analytical risk model outcomes can be overridden by decision-takers; and the process of model performance monitoring and reporting. The emphasis here is on an effective dialogue between business lines and risk management, suitable independence of decision takers, and a good understanding and robust challenge on the part of senior management. Like other facets of risk management, analytical risk rating systems are not static and are subject to review and modification to adapt to the changing environment and the greater availability and quality of data.

The bank enforces a comprehensive Risk Model Governance for all its Risk Models; this includes but is not limited to Credit Risk Models. In order to ensure an independent review of its models, performance of all models is regularly monitored by teams independent of the model development team. The bank employs competent third party validating agencies to carry out independent validations at regular frequencies.

Group credit risk mitigation strategy:

The Group operates within:

1. Exposure ceilings imposed by the CBUAE;
2. Exposure ceilings imposed by the Board / BCIC / MCIC / Management delegated limits;
3. Country limits approved by the Board / BCIC / MCIC / Management delegated limits; and
4. Various sectoral / product ceilings.

Portfolio diversification is the basis of the Group's credit risk mitigation strategy. Diversification is achieved by limiting concentration through setting customer, industry and geographical limits.

The risk transfer in the form of syndicated loans, risk participation agreements with other banks, credit default swaps and sale of loans are globally accepted practices followed by the Group, where appropriate, to limit its exposure.

Collateral management:

Credit risk assessment identifies the primary sources of repayment which are the obligor's normal business cash flows and/or normal personal income. Where credit facilities are secured by collateral, the Group seeks to ensure the enforceability of the collateral.

Acceptable collateral includes deposits marked with lien, mortgages over land and property, movable assets including inventory, securities, investment grade bonds, gold and guarantees. The maximum lending value and the valuation frequencies are documented in the credit policy.

Collaterals are revalued as a general rule as per the Group's credit policy. However adhoc valuations are also carried out depending on the nature of collateral and general economic condition. This enables the Group to assess the fair market value of the collateral and ensure that risks are appropriately covered.

Collaterals and guarantees are effectively used as mitigating tools by the Group. The quality of collateral is continuously monitored and assessed.

The Gross Credit Exposures as per Standardized Approach with the effect of CRM as detailed below:

GROSS CREDIT EXPOSURE AS PER STANDARDIZED APPROACH

31 DECEMBER 2011

	On Balance Sheet		Off Balance Sheet		Total Gross Exposure	Exposure Before CRM	Credit Risk Mitigation (CRM)		Risk Weighted Assets
	Gross Outstanding	Net Exposure after Credit Conversion Factors (CCF)					CRM	After CRM	
Claims on sovereigns	83,497,505	494	83,497,999	83,497,999	-	83,497,999	-	83,497,999	140,546
Claims on non-central government public sector entities	1,663,311	139,634	1,802,945	1,802,945	-	1,802,945	-	1,802,945	24,335
Claims on multi lateral development banks	-	-	-	-	-	-	-	-	-
Claims on banks	22,529,383	6,074,558	28,603,941	28,569,689	-	28,569,689	-	28,569,689	15,227,827
Claims on securities firms	-	-	-	-	-	-	-	-	-
Claims on corporate	100,888,976	27,131,122	128,020,098	127,120,014	6,886,564	120,233,450	6,886,564	120,233,450	119,562,776
Claims included in the regulatory retail portfolio	15,919,074	1,540,562	17,459,636	17,459,636	306,781	17,152,855	306,781	17,152,855	14,076,695
Claims secured by residential property	6,593,416	32,030	6,625,446	6,625,446	1,781	6,623,665	1,781	6,623,665	4,572,973
Claims secured by commercial real estate	3,290,951	-	3,290,951	3,290,951	5,487	3,285,464	5,487	3,285,464	3,285,465
Past due loans	38,353,834	-	38,353,834	24,950,734	-	24,950,734	-	24,950,734	34,022,681
Higher-risk categories	842,709	-	842,709	842,709	-	842,709	-	842,709	1,264,063
Other assets	16,804,781	-	16,804,781	16,804,781	-	16,804,781	-	16,804,781	12,766,691
Claims on securitized assets	-	-	-	-	-	-	-	-	-
Credit derivatives (Banks selling protection)	-	2,757,680	2,757,680	2,757,680	-	2,757,680	-	2,757,680	1,562,465
Total	290,383,940	37,676,080	328,060,020	313,722,584	7,200,613	306,521,971	7,200,613	306,521,971	206,506,517

GROSS CREDIT EXPOSURE AS PER STANDARDIZED APPROACH (Continued)

31 DECEMBER 2010

	On Balance Sheet		Off Balance Sheet		Credit Risk Mitigation (CRM)			AED '000s Risk Weighted Assets
	Gross Outstanding	Net Exposure after Credit Conversion Factors (CCF)	Total Gross Exposure	Exposure Before CRM	CRM	After CRM		
Claims on sovereigns	90,493,599	6,383	90,499,982	90,499,982	-	90,499,982	213,003	
Claims on non-central government public sector entities	2,223,997	288,309	2,512,306	2,512,306	-	2,512,306	29,192	
Claims on multi lateral development banks	-	-	-	-	-	-	-	
Claims on banks	16,722,220	4,485,468	21,207,688	21,178,148	-	21,178,148	9,992,444	
Claims on securities firms	-	-	-	-	-	-	-	
Claims on corporate	103,961,402	29,767,729	133,729,131	133,557,965	5,669,050	127,888,915	127,949,129	
Claims included in the regulatory retail portfolio	14,338,713	903,104	15,241,817	15,241,817	490,357	14,751,460	11,763,539	
Claims secured by residential property	6,092,656	-	6,092,656	6,092,656	-	6,092,656	3,831,315	
Claims secured by commercial real estate	2,248,033	-	2,248,033	2,248,033	-	2,248,033	2,248,033	
Past due loans	29,937,883	-	29,937,883	21,564,358	-	21,564,358	31,165,916	
Higher-risk categories	693,857	-	693,857	693,857	-	693,857	1,040,786	
Other assets	18,877,363	-	18,877,363	18,388,402	-	18,388,402	14,133,116	
Claims on securitized assets	-	-	-	-	-	-	-	
Credit derivatives (Banks selling protection)	-	3,345,280	3,345,280	3,345,280	-	3,345,280	2,049,071	
Total	285,589,723	38,796,273	324,385,996	315,322,804	6,159,407	309,163,397	204,415,544	

GROSS CREDIT EXPOSURE AS PER STANDARDIZED APPROACH (RATED/ UNRATED)

31 DECEMBER 2011

	AED '000s		Risk Weighted Assets		
	Rated	Unrated	Total Gross Exposure	Exposure Before CRM	After CRM
Claims on sovereigns	3,376,525	80,121,474	83,497,999	83,497,999	83,497,999
Claims on non-central government public sector entities	164,621	1,638,324	1,802,945	1,802,945	1,802,945
Claims on multi lateral development banks	-	-	-	-	-
Claims on banks	24,097,623	4,506,318	28,603,941	28,569,689	28,569,689
Claims on securities firms	-	-	-	-	-
Claims on corporate	3,890,265	124,129,833	128,020,098	127,120,014	120,233,450
Claims included in the regulatory retail portfolio	-	17,459,636	17,459,636	17,459,636	17,152,855
Claims secured by residential property	-	6,625,446	6,625,446	6,625,446	6,623,665
Claims secured by commercial real estate	-	3,290,951	3,290,951	3,290,951	3,285,464
Past due loans	-	38,353,834	38,353,834	24,950,734	24,950,734
Higher-risk categories	-	842,709	842,709	842,709	842,709
Other assets	-	16,804,781	16,804,781	16,804,781	16,804,781
Claims on securitized assets	-	-	-	-	-
Credit derivatives (Banks selling protection)	2,574,055	183,625	2,757,680	2,757,680	2,757,680
Total	34,103,089	293,956,931	328,060,020	313,722,584	306,521,971

GROSS CREDIT EXPOSURE AS PER STANDARDIZED APPROACH (RATED/ UNRATED) (Continued)

31 DECEMBER 2010

	Rated	Unrated	Total Gross Exposure	Exposure Before CRM	After CRM	Risk Weighted Assets AED '000s
Claims on sovereigns	2,635,829	87,864,153	90,499,982	90,499,982	90,499,982	213,003
Claims on non-central government public sector entities	642,473	1,869,833	2,512,306	2,512,306	2,512,306	29,192
Claims on multi lateral development banks	-	-	-	-	-	-
Claims on banks	18,774,083	2,433,605	21,207,688	21,178,148	21,178,148	9,992,444
Claims on securities firms	-	-	-	-	-	-
Claims on corporate	993,324	132,735,807	133,729,131	133,557,965	127,888,915	127,949,129
Claims included in the regulatory retail portfolio	-	15,241,817	15,241,817	15,241,817	14,751,460	11,763,539
Claims secured by residential property	-	6,092,656	6,092,656	6,092,656	6,092,656	3,831,315
Claims secured by commercial real estate	-	2,248,033	2,248,033	2,248,033	2,248,033	2,248,033
Past due loans	-	29,937,883	29,937,883	21,564,358	21,564,358	31,165,916
Higher-risk categories	-	693,857	693,857	693,857	693,857	1,040,786
Other assets	1,121,864	17,755,499	18,877,363	18,388,402	18,388,402	14,133,116
Claims on securitized assets	-	-	-	-	-	-
Credit derivatives (Banks selling protection)	2,427,155	918,125	3,345,280	3,345,280	3,345,280	2,049,071
Total	26,594,728	297,791,268	324,385,996	315,322,804	309,163,397	204,415,544

CREDIT RISK MITIGATION AS PER STANDARDIZED APPROACH

	2011		2010	
	Gross credit exposure AED '000s	Risk weighted assets AED '000s	Gross credit exposure AED '000s	Risk weighted assets AED '000s
Gross exposure prior to credit risk mitigation	328,060,020	228,044,566	324,385,996	219,638,143
Exposure covered by on-balance sheet netting	(14,337,436)	(14,337,436)	(9,063,192)	(9,063,192)
Exposure covered by eligible financial collateral	(7,049,883)	(7,049,883)	(6,070,392)	(6,070,392)
Exposures covered by Guarantees	(150,730)	(150,730)	(89,015)	(89,015)
Net exposure prior to credit risk mitigation	306,521,971	206,506,517	309,163,397	204,415,544

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Loans with renegotiated terms

Loans with renegotiated terms are loans, the repayment plan of which have been restructured to align with the changed cash flows of the borrower with no other concessions by way of reduction in the amount or interest, but in some instances with improved security. These loans are treated as standard loans and continue to be reported in the renegotiated loans category until satisfactory adherence with the revised terms for a minimum period of twelve months from the date of restructuring. Renegotiated loans are secured by a combination of tangible security and/or corporate/ personal guarantees.

Past due but not impaired

For corporate loans, the entire outstanding exposure of a facility which has been past due is disclosed. Based on an individual assessment, the Group determines that impairment on the total outstanding is not required considering the borrower's ability to pay, past track record, overall exposure levels, materiality of the past due, types of collaterals, quality of borrower's receivables and/or the stage of collection of the amounts owed to the Group. Amounts that were past due and settled in a short period after the balance sheet date due to matters of an operational nature have been excluded.

Definition of impaired financial assets

A counterparty is marked as impaired if:

- (a) In case of corporate exposures, the Group considers the counterparty unlikely to pay the full amount outstanding under the original terms of the contract due to one of the following conditions:
- A material credit obligation has been put on non-accrual status.
 - Distressed restructuring of a credit obligation.
 - Selling of a credit obligation at an economic loss.
 - The Group or a third party has filed for the counterparty's bankruptcy.
- (b) In case of consumer, if the exposure is past due for more than 90 days.

Impairment assessment

The asset portfolio is reviewed at least quarterly at a minimum or as often as necessitated. The accrual or non-accrual status of the asset is re-assessed and appropriately risk graded as per the credit policy on risk grades. Impaired assets are classified as such through approvals on a credit memorandum and reported at least on quarterly intervals to the Board sub committees.

Measurement of specific impairment

Corporate: The Group determines the impairment appropriate for each individually significant loan or advance on an individual basis in line with UAE Central Bank and IFRS requirements. The Group classifies those accounts where recovery is considered doubtful and ensures provisions are made accordingly. The impairment losses are evaluated on an ongoing basis. Specific impairment is assessed when a credit exposure shows a significant perceived decline in the credit quality or when an obligation is past due or over-limit for more than 90 days. Delinquent accounts are broadly classified as Substandard, Doubtful or Loss. The following general guidelines are followed for specific provisioning:

- Those accounts where agreed payments of principal and/or interest are more than 90 consecutive days in arrears are classified as "Substandard accounts". The accrued interest remains suspended while a minimum provision of 25 percent of the net exposure amount is made.
- Those accounts where partial loss of principal is expected and full recovery of interest and fees is not expected are classified as "Doubtful accounts". The accrued interest is suspended from the date that accounts are so classified and a minimum provision of 50 percent of the net exposures is made.
- Those accounts where a full loss of principal and interest is expected and where the Guarantor has exhausted all recourse to recovery are classified as "Loss accounts". 100 percent of the net exposure amount is provided in such cases.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

All accounts classified as "Sub Standard", "Doubtful" and "Loss" constitute "Non-Performing Accounts" and, unless it is believed that the debt can be recovered by the business units, where appropriate, the debt is then transferred to the Special Loans Group (the "SLG"), a unit that specializes in remedial management. The remedial management of accounts and the booking of provisions for accounts not transferred to the SLG continue to be the responsibility of the individual business unit.

The Group generally waits until all legal and other remedies are exhausted before writing-off fully provisioned loans.

Consumer: Criteria for provisions are based on products, namely, credit cards and other consumer loans. All consumer loans are classified as non-performing at 90 days past due and provisions are made in line with the Group's income and loss recognition policies as well as the UAE Central Bank guidelines.

Measurement of collective impairment

Provisions for collective impairment are made based on the IAS 39 guidelines. Impairments that cannot be identified with an individual loan are estimated on a portfolio basis. The Group has adopted the following methodologies for determining the collective portfolio impairment provisions:

Corporate: Historical loss rates for different industry sectors are considered to determine the collective impairment provisions for the corporate portfolios. To ensure that the impact of economic cycles are incorporated, the loss rates are benchmarked against published default histories observed over economic cycles in different markets. Industry specific adjustments are made to reflect the current market conditions. A number of stress scenarios are run to ensure that the reserves are adequate and reflect a realistic level of collective impairment provisions.

Consumer: Collective impairment provisions for the consumer portfolios are determined based on a flow rates methodology. Flow rates for various consumer loan products are monitored over a period of time to determine the average flow rates. The flow rates and average loss rates for various historical windows are considered to determine the appropriate level of collective impairment provisions.

Write offs

Corporate: Facilities where partial loss of principal is expected and full recovery of interest and fees is not expected or which are overdue for 180 days or more are transferred on a case-by-case basis to the Specialized Loans Group for specialized remedial management and, where appropriate, written off as approved by the Board.

Consumer: Consumer loans are written off in the event of a compromise settlement agreed between the Group and the customer.

The details of impaired loans by Geography and Economic Activity are as below:

IMPAIRED LOANS BY ECONOMIC ACTIVITY

31 DECEMBER 2011

AED '000s

	Overdue (Gross of Interest in Suspense/ Provisions)		Provisions		Adjustments		Interest in Suspense	Total Impaired Assets
	Less than 90 days	90 days and above	Specific	General	Write-offs	Write-backs		
Agriculture, fishing & related activities	-	-	-	-	-	-	-	-
Crude, oil gas, mining & quarrying	-	36,379	9,076	-	-	320	186	27,117
Manufacturing	-	1,263,567	482,858	-	-	264	137,106	643,603
Electricity & Water	-	1,934	-	-	-	-	-	1,934
Construction	-	2,502,683	423,765	-	-	-	103,013	1,975,905
Trade	-	869,850	240,632	-	-	78	101,818	527,400
Transport, Storage & Communication	-	74,170	28,995	-	-	3,691	6,563	38,612
Financial Institutions	-	15,931,867	2,179,102	-	-	167,000	276,885	13,475,880
Real Estate	-	2,167,934	258,989	-	-	-	109,783	1,799,162
Services	-	4,162,198	546,886	-	-	3,139	73,958	3,541,354
Government	-	-	-	-	-	-	-	-
Retail/ Consumer Banking	-	10,281,622	4,423,191	-	-	5,028	3,229,063	2,629,368
All Others	-	1,061,630	551,591	-	-	14,468	219,640	290,399
Total	38,353,834	38,353,834	9,145,085	3,751,933	14,468	306,924	4,258,015	24,950,734

IMPAIRED LOANS BY ECONOMIC ACTIVITY (Continued)

31 DECEMBER 2010

AED '000s

	Overdue (Gross of Interest in Suspense/ Provisions)		Provisions		Adjustments		Interest in Suspense	Total Impaired Assets
	Less than 90 days	90 days and above	Specific	General	Write-offs	Write-backs		
Agriculture, fishing & related activities	-	-	-	-	-	-	-	-
Crude, oil gas, mining & quarrying	-	4,395	-	-	-	-	171	4,224
Manufacturing	-	995,840	368,711	-	251	1,306	77,974	549,155
Electricity & Water	-	-	-	-	-	-	-	-
Construction	-	422,209	214,325	-	1,438	11,529	37,465	170,419
Trade	-	401,484	92,499	-	33,190	37,312	81,306	227,679
Transport, Storage & Communication	-	54,019	8,576	-	-	-	4,499	40,944
Financial Institutions	-	16,957,036	1,336,965	-	-	-	10,384	15,609,687
Real Estate	-	587,115	398,837	-	-	31	31,550	156,728
Services	-	1,726,568	45,672	-	146	6	11,808	1,669,088
Government	-	-	-	-	-	-	-	-
Retail/ Consumer Banking	-	7,010,511	3,200,636	-	437,425	60,729	1,876,050	1,933,825
All Others	-	1,778,706	463,203	-	826	6,983	112,894	1,202,609
Total	29,937,883	29,937,883	6,129,424	2,192,636	473,276	117,896	2,244,101	21,564,358

IMPAIRED LOANS BY GEOGRAPHY

31 DECEMBER 2011

AED '000s

	Overdue (Gross of Interest in Suspense/ Provisions)		Provisions		Adjustments		Interest in Suspense	Total Impaired Assets
	Less than 90 days	90 days and above	Total	Specific	General	Write-offs		
United Arab Emirates	-	36,589,915	36,589,915	8,136,153	-	14,468	4,096,219	24,357,543
GCC excluding UAE	-	1,345,737	1,345,737	741,782	-	-	111,913	492,042
Arab League (excluding GCC)	-	-	-	-	-	-	-	-
Asia	-	67,831	67,831	19,432	-	-	47,548	851
Africa	-	-	-	-	-	-	-	-
North America	-	91,813	91,813	91,813	-	-	-	-
South America	-	-	-	-	-	-	-	-
Caribbean	-	-	-	-	-	-	-	-
Europe	-	258,538	258,538	155,905	-	-	2,335	100,298
Australia	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-
Total	-	38,353,834	38,353,834	9,145,085	3,751,933	14,468	4,258,015	24,950,734

IMPAIRED LOANS BY GEOGRAPHY (Continued)

31 DECEMBER 2010

AED '000s

	Overdue (Gross of Interest in Suspense/ Provisions)		Provisions		Adjustments		Interest in Suspense	Total Impaired Assets
	Less than 90 days	90 days and above	Total	Specific	General	Write-offs		
United Arab Emirates	-	28,397,800	28,397,800	5,137,047	-	473,276	2,160,851	21,099,902
GCC excluding UAE	-	1,106,592	1,106,592	701,013	-	-	37,335	368,244
Arab League (excluding GCC)	-	6,486	6,486	4,094	-	-	2,396	(4)
Asia	-	62,087	62,087	18,831	-	-	43,519	(263)
Africa	-	-	-	-	-	-	-	-
North America	-	91,812	91,812	91,812	-	-	-	-
South America	-	-	-	-	-	-	-	-
Caribbean	-	-	-	-	-	-	-	-
Europe	-	273,106	273,106	176,627	-	-	-	96,479
Australia	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-
Total	-	29,937,883	29,937,883	6,129,424	2,192,636	473,276	2,244,101	21,564,358

RECONCILIATION OF CHANGES IN PROVISION FOR IMPAIRED LOANS

	2011 AED '000s	2010 AED '000s
Balance of provision for impaired loans as at 1 January	8,322,060	5,948,314
Add: Charge for the year		
• Specific Provisions	3,442,362	2,630,203
• General Provisions	2,030,913	595,534
Less: Write-off of impaired loans to income statement	(14,468)	(473,276)
Less: Recovery of loans previously written off	(306,924)	(117,896)
Less: Write back of loan loss provisions	(471,616)	(260,819)
Less: Adjustments of loan loss provisions	(105,309)	-
Balance of provision for impaired loans as at 31 December	12,897,018	8,322,060

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Market Risk

Market Risk is defined as exposure to adverse changes in the market value of portfolios and positions in financial instruments caused by changes in market prices. This can be divided into basic market risk factors such as foreign exchange rates, interest rates, equity prices and their volatilities.

Market Risk management is designed to mitigate the amount of potential losses on open positions which may arise due to unforeseen changes in market prices/rates (e.g. foreign exchange rates, interest rates or securities prices). The Group transacts in diverse set of financial instruments, both physical and derivative, that include securities, currencies and equities.

The Group uses appropriate and standard market models for the valuation of its vanilla positions and liquid structured products; and receives regular market information from common market data providers in order to measure and monitor market risk. Well defined policies, procedures and the trading limits are in place to ensure the implementation of Market Risk oversight of day-to-day operations, in accordance with the Board's defined risk appetite. These are reviewed periodically to ensure that they remain in line with the Group's general market risk philosophy. In addition to its internal policy and procedures, the Group is required to comply with the guidelines and regulations of applicable jurisdictions (e.g. The Central Bank of the UAE, DFSA) it operates in.

Market Risk is a function independent of business/risk taking activities, and reports to the CRO. All market risk limits are approved by BCIC and delegated through Group Asset Liability Management Committee ("ALCO") to Group's Global Markets and Treasury division ("Treasury"). Any new limits or extensions to existing limits are reviewed and if appropriate, supported by Market Risk before being proposed to the BCIC for approval. This ensures that all limits are approved and delegated in close consultation with Market Risk. All limit breaches are recorded by Market Risk and reported to the CRO, Head of Treasury and the responsible Desk Head. Treasury must provide adequate explanation for any limit breaches and the strategy to remedy the breaches. All limit breaches and related information are reported to ALCO on monthly basis.

Market Risk monitors limit utilization on a daily basis through a multi-layered Limit Monitoring System which uses data and reports from the treasury systems (i.e. Kondor+ and Calypso).

Limit monitoring reports are prepared on a daily basis and the historical utilizations for all limit exposures are presented for periodic management review. This forms a part of the monthly ALCO pack which is provided to senior management.

The following is a sample of limit-types monitored by Market Risk on a daily basis:

- Stop loss limit for foreign exchange, interest rate derivatives, securities, equities and commodities trading desks and a total stop loss limit for all trading activities.
- Overall PV01 limits for the Interest Rate Derivatives.
- PV01 Limits by time buckets.
- Spread Risk for USD/AED and USD/SAR to control exposure in the pegged currencies.
- Open Position limits for foreign exchange by three currency groups and overall open position limits.
- Option premium limits for buying options.
- Contract limits for exchange traded products such as Interest Rate Futures and Bond Futures.
- Notional limits for Forward Rate Agreements and Interest Rate Swaps (IRS) /Currency Interest Rate Swaps (CIRS).
- Greeks (Delta, Gamma and Vega) limits for options trading.
- Value at Risk (VaR) Limits

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Trading book managed by Market Risk management

The Group has a conservative trading policy. All new products are authorized only if adequate infrastructure has been assured and approved by senior management. Trading risk limits for foreign exchange, securities, interest rate products and derivatives are reviewed annually and approved by relevant authorities. The Treasury is responsible for managing trading risk exposure within approved trading risk limits. These limits are low in comparison to the balance sheet size. Systems and procedures are in place to monitor and report related exposure on a daily basis.

To measure and monitor the interest rate risk in the trading book, the Group employs PV01 and VaR limits. Contract limits are established for exchange traded products, and notional limits are put in place for over the counter (OTC) products. Delta, Gamma and Vega limits are established for options trading.

VaR based risk monitoring

- VaR based risk monitoring

The Bank has implemented Reuters' KVaR+ system for VaR calculations, scenario building, and stress testing trading risk.

The VaR is calculated according to the two different methodologies:

1. Historical Simulation
2. Monte-Carlo Simulation

The Monte-Carlo Simulation implemented at the Group uses a transformed distribution (based on the original distribution to preserve the characteristics of the empirical distribution).

The VaR system is set up to generate daily reports at two different confidence Levels and under two different holding period assumptions, as shown in the following table:

Methodology	Confidence Level	Holding Period (Horizon)
Historical Simulation	95%	1 day 10 days
	99%	1 day 10 days
Monte Carlo Simulation	95%	1 day 10 days
	99%	1 day 10 days

The KVaR+ system has been configured to highlight the independent impact of every risk factor that contributes to the total VaR figure. Thus the Group's management is able to disaggregate daily total VaR by the following risk types:

- Interest rate VaR
- Currency VaR
- Volatility VaR
- Residual VaR

Year end Value at Risk:

- Confidence Level : 99%
- Holding Period : 1 day
- Methodology: Monte Carlo Simulation

Total Value at Risk	2011 AED '000s	2010 AED '000s
As at 31 December	3,546	5,374
Average	5,077	7,039
Minimum	72	1,923
Maximum	22,236	16,068

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Interest Rate Risk in the Banking Book

Interest Rate Risk in the Banking Book ('IRRBB') is defined as the exposure of the non-trading products of the Group to interest rates. Non-trading portfolios include positions that arise from the interest rate management of the Group's consumer and commercial banking assets and liabilities, and financial investments designated as available for sale and held to maturity. IRRBB arises principally from mismatches between the future yields on assets and their funding costs, as a result of interest rate changes. Analysis of this risk is complicated by having to make assumptions on embedded optionality within certain product areas such as the incidence of prepayments in consumer loans, and from behavioral assumptions regarding the economic duration of liabilities which are contractually repayable on demand such as current accounts.

In order to manage this risk optimally, IRRBB in non-trading portfolios is transferred to Treasury under the supervision of the Group ALCO, through Funds Transfer Pricing (FTP) Systems. Group ALCO is required to regularly monitor all such interest rate risk positions to ensure they comply with interest rate risk limits.

Group Risk ensures that data inputs are adequately specified (commensurate with the nature and complexity of the Group's holdings) with regard to rates, maturities, re-pricing, embedded options, and other details to provide a reasonably accurate portrayal of changes in economic value or earnings. Group risk management also ensures that systems assumptions (used to transform positions into cash flows) are reasonable, properly documented, and stable over time. Material changes to assumptions are documented, justified, and approved by Group ALCO.

For measuring overall interest sensitivity in the banking book, the Group conducts stress tests by simulating 200 basis point parallel shifts to the yield curve(s), and assessing the corresponding impact on its Net Interest Income.

	As at 31 December 2011		As at 31 December 2010	
	Amount AED '000s	Variance AED '000s	Amount AED '000s	Variance AED '000s
Rates Up 200 bp	7,329,097	1,070,197	5,962,790	706,000
Base Case	6,258,900	-	5,256,790	-
Rates Down 200 bp	5,328,846	(930,054)	4,349,198	(907,592)

The interest rate sensitivities set out in the table above are based on simplified scenarios i.e. the projections above assume that interest rates of all maturities move by the same amount and, therefore, do not reflect the potential effect on net interest income of some rates changing while others remain unchanged. This effect does not incorporate actions that would be taken by Treasury or in the business units to mitigate the impact of this interest rate risk. In reality, Treasury seeks proactively to change the interest rate risk profile to minimize losses and optimize net revenues. The projections make other simplifying assumptions too, including that all positions run to maturity.

To measure and manage interest rate risk and its possible impact on Economic Value of the entity, the Group has established internal limits based on the PV01. The interest rate gaps and sensitivity tests (NII and PV01) are measured on a monthly basis by Group risk, and monitored by Group ALCO.

Equity Position Risk

Equity price risk arises from the change in fair values of equity investments. The Group manages this risk through diversification of investments in terms of geographical distribution and industry concentration. The capital requirement for equity position risk as at 31 December 2011 is AED 4.81 million (as at 31 December 2010 is AED 26.37 million).

As at 31 December 2011, the bank's total equity investment portfolio in the banking book amounted to AED 2,278 million (as at 31 December 2010 is AED 2,352 million), of which 55% represents quoted investments. For details of the accounting policies and valuation methodology, please refer to NOTE 3 (e) of the Consolidated Financial Statements under 'Significant Accounting Policies'.

QUANTITATIVE DISCLOSURES FOR EQUITY POSITION IN THE BANKING BOOK

31 DECEMBER 2011

(a) Quantitative Details of Equity Position	AED '000s			
	FS Category (AFS/ FVPL)	Basel II Category (Banking book)	Publicly Traded	Current Year Privately Held
Equities	2,278,117	2,278,117	332,117	1,946,000
Collective investment schemes	-	-	-	-
Any other investment	-	-	-	-
Total	2,278,117	2,278,117	332,117	1,946,000
(b) Realized, Unrealized & Latent revaluation gains/ (losses) during the year				
Gains (Losses)	Amount			
Realized gains (losses) from sale and liquidations	178,433			
Unrealized gains (losses) recognized in the balance sheet but not through profit and loss account	138,704			
Latent revaluation gains (losses) for investment recorded at cost but not recognized in balance sheet of profit and loss account	-			
Total	317,137			
(c) Items in (b) above included in Tier I/ Tier II Capital				
Tier Capital	Amount			
Amount included in Tier I capital (realized gains)	178,433			
Amount included in Tier II capital (unrealised gains)	110,071			
Total	288,504			

QUANTITATIVE DISCLOSURES FOR EQUITY POSITION IN THE BANKING BOOK (Continued)

31 DECEMBER 2011

AED '000s

(d) Capital requirements by Equity groupings

Grouping	Amount
Investments in associates and joint ventures	244,975
Investment Securities	273,374
Held for Trading	4,806
Total capital requirement	523,155

(e) Equity Investments (Quoted/ Unquoted) - Including private equity investments

Particulars	Banking Book (Per Basel II Definition)	Trading Book (Per Basel II Definition)
Quoted	1,257,945	82,664
Unquoted	1,020,172	8,870
Total	2,278,117	91,534

QUANTITATIVE DISCLOSURES FOR EQUITY POSITION IN THE BANKING BOOK (Continued)

31 DECEMBER 2010

AED '000s

(a) Quantitative Details of Equity Position

Type	FS Category (AFS/ FVPL)	Basel II Category (Banking book)	Publicly Traded	Current Year Privately Held
Equities	2,352,388	2,352,388	1,298,479	1,053,909
Collective investment schemes	-	-	-	-
Any other investment	-	-	-	-
Total	2,352,388	2,352,388	1,298,479	1,053,909

(b) Realized, Unrealized & Latent revaluation gains/ (losses) during the year

Gains (Losses)	Amount
Realized gains (losses) from sale and liquidations	216,436
Unrealized gains (losses) recognized in the balance sheet but not through profit and loss account	834,671
Latent revaluation gains (losses) for investment recorded at cost but not recognized in balance sheet of profit and loss account	-
Total	1,051,107

(c) Items in (b) above included in Tier I/ Tier II Capital

Tier Capital	Amount
Amount included in Tier I capital (realized gains)	216,436
Amount included in Tier II capital (unrealised gains)	47,655
Total	264,091

QUANTITATIVE DISCLOSURES FOR EQUITY POSITION IN THE BANKING BOOK (Continued)

AED '000s

31 DECEMBER 2010

(d) Capital requirements by Equity groupings

Grouping	Amount
Investments in associates and joint ventures	169,402
Investment Securities	282,287
Held for Trading	26,371
Total capital requirement	478,060

(e) Equity Investments (Quoted/ Unquoted) - Including private equity investments

Particulars	Banking Book (Per Basel II Definition)	Trading Book (Per Basel II Definition)
Quoted	707,260	137,347
Unquoted	1,645,128	-
Total	2,352,388	137,347

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Foreign Exchange Risk

Foreign exchange risk hedging strategies are used to ensure that positions are always within established limits. The Group has a conservative policy towards foreign exchange risk and has set limits on positions by currency. Foreign exchange risk is measured using position reports showing the net long or short position for currencies, which are monitored on a real-time basis. Foreign exchange risk is actively managed using spot and forward foreign exchange instruments.

The capital requirement for foreign exchange risk as at 31 December 2011 is AED 5.16 million (as at 31 December 2010 is AED 27.93 million).

Operational Risk

Operational risk is the risk of losses resulting from inadequate or failed internal processes, people and systems, or from external events. It thus excludes strategic and reputation risks but includes legal and regulatory risks.

The Group-wide operational risk policy outlines the approach and the governance structure for the monitoring and managing of operational risks and to ensure compliance with the Basel II requirements. The Group's operational risk framework, as summarized below, is being implemented across all Group entities.

As part of the implementation of the Basel II requirements, the Group's risk management process enables identification, assessment, reporting, management and monitoring of the Group's operational risks. Line management has primary responsibility for managing operational risks with the executive committee having overall authority to sanction operational risks and approve operational risk mitigation measures.

The Group has set-up the Group operational risk function within Group Risk to establish the framework and governance structure set out in the operational risk policy. This function develops and implements the methods for the identification, assessment and monitoring of operational risks throughout the Group and provides regular and comprehensive reporting on operational risks to Senior Management. The function supports business and other support units to monitor and manage their individual operational risks. Furthermore, the Group operational risk function also provides analysis and reports on operational risks to Senior Management and conducts independent oversight and monitoring of risks and mitigating measures.

The governance structure of operational risk is regulated through the 'Group Operational Risk and Compliance Committee' (ORCC). The ORCC reviews the Group's operational risks on a periodic basis, and the effectiveness of existing controls to mitigate these risks. The ORCC reports to EXCO and requires senior management involvement from every unit and major entity of the Group.

The Group has implemented the following processes to proactively monitor and manage operational risks:

- For the assessment of any operational risk of a new or amended product or process prior to its implementation, the Group established the Control Risk Self Assessment (CRSA) process. This enables identification and mitigation of operational risks prior to the introduction of new products, processes, systems or any major change initiatives.
- The internal loss data collection process enables an effective and efficient management of the risk, i.e. analyzing the root cause, improving controls and mitigating the loss potential. The responsibility for the identification of and notification on operational risk events lies with the line managers of the business and support units, i.e. where these events are encountered. The operation risk management function supports the respective units in the analysis of operational risk events and provides Group-wide reporting on these events.
- IT Security processes ensure confidentiality, integrity and availability of the Group's information, information systems and its resources through the selection and application of appropriate safeguards. The Group operational risk function ensures that security processes are integrated with strategic and operational planning processes to secure the organisation's mission.
- A comprehensive insurance program is in place as an integral component of the Group's operational risk mitigation strategy.
- The Group Business Continuity Management (BCM) policy enables the implementation of measures to protect the Group's resources and maintain the availability of business operations in the event of a disaster.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Liquidity Risk

Liquidity Risk refers to the inability of the Group to fund an increase in assets and meet obligations as they come due, (Structural Funding Risk), or the inability to convert assets into cash, at reasonable prices (Market Liquidity Risk). The risk arises from mismatches in the amount and timings of cash flows.

Objectives and Governance structure

The objective of the Group's liquidity and funding management framework is to ensure that all foreseeable funding commitments (under both, normal and stressed conditions) can be met when due, and that access to the wholesale markets is coordinated and cost effective. To this end, the Group maintains a diversified funding base comprising core consumer and corporate customer deposits and institutional balances. This is augmented with wholesale funding and portfolios of highly liquid assets diversified by currency and maturity which are held to enable the Group to respond quickly and smoothly to unforeseen liquidity requirements.

Liquidity risk is managed centrally by the Group ALCO where liquidity risk is a standing agenda item. Group ALCO comprises of the CEO, CFO, CRO, and the heads of all major lines of business (Treasury, Wholesale Banking and Consumer & Wealth Management), and is the central authority for identifying and managing such risk. Group Risk is responsible for liquidity measurement, monitoring and control and reports risk exposures independently to the Group ALCO.

When an operating subsidiary or branch is subject to liquidity limits imposed by its local regulator, the subsidiary or the branch is responsible for managing its overall liquidity within the regulatory limit, in coordination with the Group Central Treasury. Group Central Treasury monitors compliance of all operating subsidiaries and foreign branches with local regulatory limits on a daily basis.

Policies and Procedures

The Group ALCO, through the Treasury operates a centralized governance and control process that covers the Group's liquidity risk management activities. The subsidiaries coordinate their capital and wholesale market funding at optimal pricing through Treasury, under the oversight and direction of the Group ALCO.

Specifically, liquidity and funding management process includes:

- projecting cash flows by major currency under various stress scenarios and considering the level of liquid assets necessary in relation thereto;
- mis-match analysis between assets and liabilities for different periods with a focus on shorter time frames. These gap reports are based on contractual cash flow, retention and decay assumptions for non-maturing assets and liabilities and potential liquidity demand through undrawn commitments.
- monitoring balance sheet liquidity and advances to deposits ratios against internal and regulatory requirements;
- maintaining a diverse range of funding sources with back-up facilities;
- managing the concentration and profile of debt maturities;
- maintaining debt financing plans;
- monitoring depositor concentration in order to avoid undue reliance on large individual depositors and ensure a satisfactory overall funding mix; and
- maintaining liquidity and funding contingency plans. These plans identify early indicators of distress conditions and describe actions to be taken in the event of difficulties arising from systemic or other crisis, while minimising adverse long-term implications for the business.

Liquidity Risk Monitoring:

All funded liquidity risk positions are monitored and evaluated by Group Risk to identify mis-matches of future cash inflows and corresponding maturity of liabilities over the short term and by major currencies.

The Group ALCO reviews the funding capacity, and its sensitivity to any key event, based on the judgment of the Treasury function that is responsible for maintaining diversified funding sources within Capital and Money Markets.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

The Group applies a prudent mix of liquidity controls which provide security of access to funds without undue exposure to increased costs of funds from the liquidation of assets or aggressive bidding for deposits. The Group's approach to manage the liquidity risk is to ensure that it has adequate funding from diversified sources at all times. The Group ALCO monitors the concentration risk through a combination of indicative triggers (as opposed to prescriptive Limits) that include:

- Depositor concentration;
- Maturity analysis/ concentrations;
- Varied funding programs;
- Investor diversification; and
- Mix of channels (Consumer Vs Corporate) and liability products

Liquidity Risk Mitigation

The Group ALCO, in conjunction with Treasury is primarily responsible for implementing the liquidity management strategies on structural positions, and maintaining adequate liquidity buffers for possible distress situations. The Group maintains adequate liquidity buffers of high credit quality (minimum AA-), which can be monetized at short notice and minimal cost. Other business units contribute to overall structural liquidity management through product mix strategies and deposit targets.

The Group ALCO, in line with the best practices, recognizes that users and providers of liquidity as a resource should be compensated in an equitable and transparent manner. This is achieved through the Funds Transfer Pricing ("FTP") system which is aligned to charge/compensate for liquidity of the underlying assets or liabilities. These processes are embedded into product pricing decisions and performance measurement systems. The Group risk function in conjunction with Treasury and finance function manages and calibrates the FTP system for the Group, in the light of business strategies or market movements.

The Group uses cash-flow stress testing as part of its control processes to assess liquidity risk. The Group does not manage liquidity through the explicit allocation of capital as, in common with standard industry practice, this is not considered to be an appropriate or adequate mechanism for managing these risks. The Group recognizes that a strong capital base helps to mitigate liquidity risk both by providing a capital buffer to allow an entity to raise funds and by serving to reduce the credit risk taken by providers of funds to the Group.

The following table lists the Group's exposures by Residual Maturity:

	AED'000s								
31 DECEMBER 2011	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
Less than 3 months	89,315,779	810,740	35,874,931	126,001,450	1,427,673	453,497	8,078,207	9,959,377	135,960,827
3 months to 1 year	13,688,763	1,646,260	7,814,460	23,149,483	971,928	568,482	6,110,960	7,651,370	30,800,853
1 year to 5 years	64,392,394	7,388,335	5,737,785	77,518,514	2,087,160	1,857,194	11,865,343	15,809,697	93,328,211
Over 5 years	36,531,025	1,960,740	7,133,360	45,625,125	-	742,061	3,513,575	4,255,636	49,880,761
Add: Grossing up of interest in suspense & provisions	17,155,033	-	934,335	18,089,368	-	-	-	-	18,089,368
Total	221,082,994	11,806,075	57,494,871	290,383,940	4,486,761	3,621,234	29,568,085	37,676,080	328,060,020

	AED'000s								
31 DECEMBER 2010	Loans & Islamic Financing	Debt securities	Other assets	Total funded	Commitments	OTC derivatives	Other off-balance sheet exposures	Total non-funded	Total
Less than 3 months	84,728,817	892,044	34,371,699	119,992,560	648,390	377,363	6,839,530	7,865,283	127,857,843
3 months to 1 year	15,390,951	870,135	24,711,803	40,972,889	920,692	533,945	10,645,204	12,099,841	53,072,730
1 year to 5 years	65,731,097	6,465,123	2,306,881	74,503,101	724,934	2,225,889	15,240,928	18,191,751	92,694,852
Over 5 years	31,066,412	1,380,112	6,418,821	38,865,345	-	639,398	-	639,398	39,504,743
Add: Grossing up of interest in suspense & provisions	10,566,161	-	689,667	11,255,828	-	-	-	-	11,255,828
Total	207,483,438	9,607,414	68,498,871	285,589,723	2,294,016	3,776,595	32,725,662	38,796,273	324,385,996

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Reputation Risk

Reputation Risk is the risk of potential loss of earnings and future revenue, loss in market value or lack of liquidity supply due to deterioration of reputation. Reputation risk also includes the threat to the brand value of a financial institution.

Reputation risk can arise as a consequence of failures with a strong negative perception of clients, shareholders, creditors or the public. The Group has controls to ensure a positive perception of the Group and is currently formalising policy to standardize the management approach across the Group.

Regulatory/Compliance Risk

Regulatory/Compliance Risk is the risk of sanctions and/or financial losses due to the failure to comply with applicable laws, regulations or guidelines.

This risk type is considered and managed as part of operational risk. However, the Group has an independent compliance function, with necessary mandate and authority to enforce compliance on a Group wide basis. This includes compliance within various jurisdictions where the Group operates and active monitoring and reporting on Anti Money Laundering (AML) issues. The Group has also a well embedded "Know-Your-Customer" (KYC) policy at the operational level.

Business Risk

Business risk refers to the risk of loss due to unexpected changes in the recent and /or future business volumes and margins, caused by changes in the competitive environment, general business cycle effects and macro-economic disruptions.

Business risk includes the earnings at risk perspective related to the Group's earnings and profitability, the reputation risk perspective and the Indemnity Risk perspective. The Group employs, at present, a model to quantify the potential impact resulting from Business Risk.

Capital management policies and stress testing

The Group adheres to the regulations set out by the Central Bank of the United Arab Emirates which has confirmed the requirements in relation to Basel II / Pillar II in its circular 27/2009, dated 17 November, 2009. Further, the Group is an active member in the CBUAE working group revising the supervisory guidelines on Basel II / Pillar II.

According to the guidelines issued by the Central Bank of the United Arab Emirates, all banks have to prepare a forward-looking capital adequacy assessment and to submit a comprehensive report annually. Whilst the Group has a robust capital adequacy assessment, monitoring and reporting process, it is pro-actively advancing its internal capital adequacy assessment framework along the lines of Basel III.

The Group's forward-looking internal capital adequacy assessment process is based on base-case assumptions, reflecting the Group's current financial budget and business expectations under conservative business as usual conditions.

The implemented internal capital adequacy assessment process is based on Economic Capital and defines adequacy as balance of capital supply, in form of available financial resources, and capital demand, in form of cushion against unexpected losses. The Group's quantification models have been subject to external scrutiny and validation, especially with a focus on Credit risk, risk concentrations and correlations.

The Group measures two levels of adequacy:

- the capability to withstand unexpected losses at a confidence level of 80% through projected net-income post dividend and provisions, and
- the capability to withstand unexpected losses at a confidence level of 99.9% through its capital base including projected net-income post dividend and provisions, with the latter measure being the key measure for the adequacy assessment

The Economic Capital demand is based on a set of models, with

- Credit risk - Monte-Carlo simulation based Portfolio Model for credit Value at Risk,
- Market risk - Market Value at Risk complemented by Basel II / Standardized Approach,
- Operational risk - Basel II / Standardized Approach,
- Business risk - volatility driven parametric Value at Risk, and
- Interest rate risk / Banking book – Net interest income volatility model (complementary to PV01).

The Credit Risk quantification model is predominately based on Basel II compliant Internal Ratings and incorporates correlations and inherent concentration levels. The aggregate capital demand across risk types is the result of a Gaussian Copula model. Recognizing the importance of Islamic Finance, the models and parameter sets employed have been built to address the specific parameters of such portfolios.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Capital management policies and stress testing (Continued)

The results of the internal capital adequacy assessment process, quarterly the actual assessment as well as the annual multi-year forward-looking forecast are monitored against the Group's Risk Strategy.

The Group employs an Integrated Stress Testing Framework to quarterly assess the potential implications of adverse financial conditions and the development of key ratios under stressful conditions. The outcomes of the Integrated Stress Testing Framework influence the setting of the Bank's risk appetite as part of the Bank's periodical Risk Strategy review. Furthermore the outcomes support the development and adjustment of the Bank's contingency plans and planning.

The Integrated Stress Testing Framework encompasses

- the forward-looking assessment of economic scenarios, including potential feedback loops and second round effects,
- the measurement of sensitivities against key risk drivers and parameters, as well as
- the analysis of reverse stress tests modeling events that could cause a significant impact on the Bank, and provides by that a comprehensive analysis on the potential impact in terms of balance sheet structure, financial performance, capitalization levels and funding profile.

The Bank's stress testing process involves key stake-holders of Group Finance, the Group's economist and the business units in order to develop economically relevant scenarios and include the views of key stakeholders. The results of the quarterly stress testing exercises are discussed at Senior Management and Board level.

In addition, the Group uses the results of the Integrated Stress Testing Framework to assess the outcome and stability of the employed Economic capital models; in order to minimize its Model Risk arising from complex capital and funding modeling.

Risk management framework and processes at Emirates Islamic Bank (EIB)

Basic philosophy, methodologies and traditional areas of EIB risk management policies are aligned with the Group's commercial banking risk models, but the unique risk challenges of Islamic banking as well as areas like Sharia non-compliance risk are considered within the ambit of EIB's risk management processes.

There is an independent risk management unit within EIB which works in conjunction with Group Risk.

Key features of risk management in EIB are summarized below:

- Independent risk management ownership at EIB level.
- Dotted line relationships with Group Risk.
- Group Risk's tools / processes being utilized and acclimatized for use by EIB.

The following work streams summarize the coordination with Group Risk:

- EIB specific risk strategy development and appetite definition within broader Group Risk Strategy.
- Corporate Risk Governance model refinement.
- Market risk framework – EIB backs out its trading exposures to Group Treasury, and therefore the market risk control is performed centrally. Investment book exposure is maintained independently, with periodic reviews by Group Risk.
- Operational risk framework is managed locally by EIB Operational Risk Committee, and benefits from a dotted line relationship / periodic support from Group Operational Risk on policies and self assessment methodologies.
- Group liquidity risk policy adoption, in line with the Group ALCO defined framework.
- Compliance and AML Framework, in line with Group guidelines and policies with a dotted line relationship.
- Basel II Compliance: Pillar I – Basis of establishing risk framework. Presently, EIB is 'standardized approach' compliant, and is working towards IRB methodology through the use of Credit Rating Models built at Group Risk.
- Inputs into Group Wide Internal Capital Adequacy Assessment Process (ICAAP): Pillar II.
- Inputs into Group Wide Stress Testing.

Respective risk management processes are executed through regular management interaction at forums below -

- EIB Board Credit and Investment Committee (EIB BCIC): has five directors including four directors, who are also on the ENBD Board, and the fifth as ENBD CEO. The Group CRO sits as an invitee on this committee.
- EIB Asset Liability Management Committee (EIB ALCO): led by Group Risk. Members include two senior executives of Treasury and three senior executives of Group Risk.
- EIB EXCO: includes observers from Group Information Technology, Group Human Resources, Group Retail Credit as well as the Group's internal audit function.
- EIB Board Audit Committee: Has four directors including three ENBD board members and fourth as ENBD CEO.
- EIB Internal Audit: reports to the Group's internal audit function.
- EIB Treasury: EIB's money market and trading requirements are centralized with the Treasury.
- IT Security: EIB falls within security ambit of the Group.
- Recovery: EIB uses the recoveries department of the Bank to follow-up recovery of its legacy portfolio as well as some new problematic corporate accounts.

RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

Risk management framework and processes at Dubai Bank

(Term Group in this section refers to Dubai Bank and its subsidiaries whereas the term Bank is used for Dubai Bank only)

Dubai Bank and its subsidiaries have been acquired by Emirates NBD group in Q4, 2011 and since then the Group is in the process of adopting the Emirates NBD Group Risk Management Framework to effectively manage its Risks. The significant risk categories that the Bank is mainly exposed to are credit, market, liquidity, operational risk and reputational risk. Emirates NBD Group Risk Management framework will cover the risk governance, ownership structure and accountability for, the effective management of risk at all Dubai Bank. The extension of this framework is expected to complete during first half of 2012. (Refer to Emirates NBD group risk management section).